

**Business Administration, B.S. - Finance, Real Estate, and Law Subplan/Option: 120 units**  
**Associate Degree Transfer, Business Administration, AS-T**  
**2020-2021 Academic Year**

*Students should adhere to this recommended plan to ensure completion of 60 additional units.*

	Fall		Units	Spring		Units	Comments
	Courses	Requirements/Comments		Courses	Requirements/Comments		
<b>Year 1</b>	FRL 3000 Managerial Finance [FSpSu]	Prereq: EC 201 or EC 2201; EC 202 or EC 2202; ACC 207/A or ACC 2070; ACC 208/A or ACC 2080; and C or better in MAT 125 or MAT 1250, MAT 114 and MAT 115, or MAT 1140.	3	FRL 3062 Fundamentals of Real Estate [FSp]	Prereq: C or better in ACC 207/A or ACC 2070; C or better in EC 201 or EC 2201; C or better in FRL 201 or FRL 2013; and C or better in FRL 300 or FRL 3000.	3	<i>If student did not complete CIS 1010 equivalent at their community college, they must pass the Personal Computer Proficiency Test (PCPT) in order to complete their program at Cal Poly Pomona within 60 units.</i>
	TOM 3020 Statistical Foundations for Business Analytics [FSpSu]	Prereq: STA 120, STA 1200, or STA 1202; and MAT 125 or MAT 1250, MAT 114 and MAT 115, or MAT 1140.	3	FRL 3151 Financial Markets and Institutions [FSpSu]	Prereq: C or better in ACC 2070 or ACC 207/A; ACC 2080 or ACC 208/A; EC 2201 or EC 201; EC 2202 or EC 202; FRL 3000 or FRL 300/FRL 301; STA 1200, STA 1202, or STA 120; and ENG 1103, ENG 1101, ENG 103, ENG 104, ENG 107, ENG 109, ENG 110, IGE 1100/IGE 1200,	3	
	IBM 3012 Principles of Marketing Management [FSpSu]	Prereq: Completion of GE Area A2.	3	FRL 3301 Investments [FSp]	Prereq: C or better in ACC 207/A or ACC 2070; ACC 208/A or ACC 2080; EC 201 or EC 2201; EC 202 or EC 2202; FRL 201 or FRL 2013; FRL 300/301 or FRL 3000; STA 120, STA 1200, or STA 1202; and ENG 1103, ENG 1101, ENG 103, ENG 104, ENG 107, ENG 109, ENG 110, I	3	
	MHR 3010 Principles of Management [FSpSu]	Prereq: Sophomore standing and completion of GE Area A2.	3	MHR 3020 Organizational Behavior (D4) [FSpSu]	Prereq: Upper division standing; and Lower division GE requirements in Areas A and D, and sub-area B4.	3	
	CIS 3100 Management Information Systems [FSpSu]	Prereq: ACC 207 and 207A or ACC 2070; and CIS 101, CIS 1010, or PCPT.	3	BUS 3000 Applied Business Communication [FSpSu]	Prereq: C or better in GE Area A2.	3	
	<b>Total Units</b>		<b>15</b>	<b>Total Units</b>		<b>15</b>	

Case 1 (all students): Waive BUS 3102 in order to complete their program at Cal Poly Pomona within 60 units

Case 2 (students who did not complete STA 1200 or MAT 1250 prior to transfer): Waive BUS 3102 and BUS 3000 in order to complete their program at Cal Poly Pomona within 60 units

Case 3 (students who did not complete STA 1200 and MAT 1250 prior to transfer): Waive BUS 3102 and BUS 3000 and Subplan/Option Elective in order to complete their program at Cal Poly Pomona within 60 units

	Fall		Units	Spring		Units	Comments
	Courses	Requirements/Comments		Courses	Requirements/Comments		
<b>Year 2</b>	FRL 3671 Corporate Finance Theory [FSpSu]	Prereq: C or better in ACC 207/A or ACC 2070; ACC 208/A or ACC 2080; EC 201 or EC 2201; EC 202 or EC 2202; FRL 201 or FRL 2013; FRL 300 and FRL 301, or FRL 3000; STA 120, STA 1200, or STA 1202; and ENG 1103, ENG 1101, ENG 103, ENG 104, ENG 107, ENG 109, E	3	FRL 4401 Evaluation of Financial Policy [FSpSu]	Prereq: C or better in FRL 367 or FRL 3671.	3	<i>If student did not transfer U.S. History and American Ideals, take HST 3340 History of American Institutions and Ideals, 1877-present to satisfy GE Area C3 in order to complete their program with 60 units.</i>
	Option Electives [FSp]	Select from Curriculum Sheet	3	Option Electives [FSp]	Select from Curriculum Sheet	3	
	Option Electives [FSp]	Select from Curriculum Sheet	3	Option Electives [FSp]	Select from Curriculum Sheet	3	
	TOM 3010 Operations Management [FSpSu]	Prereq: STA 120, STA 1200, or STA 1202.	3	BUS 4950 Strategic Management [FSpSu]	Prereq: ACC 2070 or ACC 207; ACC 2080 or ACC 208; CIS 3100 or CIS 310; FRL 2013 or FRL 201; FRL 3000 or FRL 300; IBM 3012 or IBM 301; MHR 3010 or MHR 301; MHR 3020 or MHR 318; TOM 3010 or TOM 301; TOM 3020 or TOM 302; BUS 3000 or MAT 125; BUS 3102 or STA 120; and	3	
	GE Area B5: Science and Technology Synthesis [FSpSu]	Prereq: Junior or senior standing; and Lower division GE requirements in Area A and B.	3	HST 3340 History of American Institutions and Ideals, 1877-present (C3, Amer. Ideals Part A) [FSp]	If American Ideals requirement has been satisfied by lower division transferred courses, take any C3 Upper Division Arts and Humanities Synthesis course.	3	
	<i>Submit a graduation application through BroncoDirect</i>						
<b>Semester Total Units</b>		<b>15</b>	<b>Semester Total Units</b>		<b>15</b>		
					<b>Total Units</b>	<b>60</b>	