

Business Administration, B.S. - International Business Subplan/Option: 120 units
Associate Degree Transfer, Business Administration, AS-T
2020-2021 Academic Year

Students should adhere to this recommended plan to ensure completion of 60 additional units.

	Fall		Units	Spring		Units	Comments
	Courses	Requirements/Comments		Courses	Requirements/Comments		
Year 1	IBM 3012 Principles of Marketing Management [FSpSu]	Prereq: Completion of GE Area A2.	3	IBM 2000 Special Study for Lower Division Students [FSp]	Topic: International Business Students; 2-units required. Select sections with Class Notes: This class is intended for International Business students only.	2	<i>If student did not complete CIS 1010 equivalent at their community college, they must pass the Personal Computer Proficiency Test (PCPT) in order to complete their program at Cal Poly Pomona within 60 units. Students may only choose from the follow</i>
	IBM 3001 Principles of Global Business [FSpSu]		3	IBM 4141 International Marketing [FSpSu]	Prereq: C or better in IBM 301 or IBM 3012.	3	
	MHR 3010 Principles of Management [FSpSu]	Prereq: Sophomore standing and completion of GE Area A2.	3	IBM 4161 International Exporting [FSpSu]	Prereq: IBM 301 or IBM 3012.	3	
	TOM 3010 Operations Management [FSpSu]	Prereq: STA 120, STA 1200, or STA 1202.	3	FRL 3000 Managerial Finance [FSpSu]	EC 201 or EC 2201; EC 202 or EC 2202; ACC 207/A or ACC 2070; ACC 208/A or ACC 2080; and C or better in MAT 125 or MAT 1250, MAT 114 and MAT 115, or MAT 1140.	3	
	CIS 3100 Management Information Systems [FSpSu]	Prereq: ACC 207 and 207A or ACC 2070; and CIS 101, CIS 1010, or PCPT.	3	Option Electives [FSp]	Select from Curriculum Sheet	3	
			0	MHR 3020 Organizational Behavior (D4) [FSpSu]	Prereq: Upper division standing; and Lower division GE requirements in Areas A and D, and sub-area B4.	3	
	Total Units		15	Total Units		17	

Case 1 (all students): Waive BUS 3102 in order to complete their program at Cal Poly Pomona within 60 units

Case 2 (students who did not complete STA 1200 or MAT 1250 prior to transfer): Waive BUS 3102 and BUS 3000 in order to complete their program at Cal Poly Pomona within 60 units

Case 3 (students who did not complete STA 1200 and MAT 1250 prior to transfer): Waive BUS 3102 and BUS 3000 and Subplan/Option Elective in order to complete their program at Cal Poly Pomona within 60 units

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Year 2	FRL 4263 Legal Aspects of International Business (International Business Law) [F]	Prereq: FRL 201 or FRL 2013.	3	BUS 4950 Strategic Management [FSpSu]	Prereq: ACC 2070 or ACC 207; ACC 2080 or ACC 208; CIS 3100 or CIS 310; FRL 2013 or FRL 201; FRL 3000 or FRL 300; IBM 3012 or IBM 301; MHR 3010 or MHR 301; MHR 3020 or MHR 318; TOM 3010 or TOM 301; TOM 3020 or TOM 302; BUS 3000 or MAT 125; BUS 3102 or STA	3	<i>If student did not transfer U.S. History and American Ideals, take HST 3340 History of American Institutions and Ideals, 1877-present to satisfy GE Area C3 in order to complete their program with 60 units.</i>
	TOM 3020 Statistical Foundations for Business Analytics [FSpSu]	Prereq: STA 120, STA 1200, or STA 1202; and MAT 125 or MAT 1250, MAT 114 and MAT 115, or MAT 1140.	3	IBM 4410 Internship in Marketing and International Business [FSpSu]	Prereq: Undergraduate Standing.	1	
	BUS 3000 Applied Business Communication [FSpSu]	Prereq: C or better in GE Area A2.	3	IBM 4801 International Business Strategy [FSpSu]	Prereq: IBM 200 or IBM 2000, IBM 300 or IBM 3001, and IBM 414 or IBM 4141.	3	
	Option Electives [FSp]	Select from Curriculum Sheet	3	HST 3340 History of American Institutions and Ideals, 1877-present (C3, Amer. Ideals Part A) [FSp]	If American Ideals requirement has been satisfied by lower division transferred courses, take any C3 Upper Division Arts and Humanities Synthesis course.	3	
	Option Electives [FSp]	Select from Curriculum Sheet	3	GE Area B5: Science and Technology Synthesis [FSpSu]	Prereq: Junior or senior standing; and Lower division GE requirements in Area A and B.	3	
	<i>Submit a graduation application through BroncoDirect</i>						
Semester Total Units			15	Semester Total Units		13	
Total Units						60	