

The logo for Cal Poly Pomona, featuring the text "CalPoly" in blue and "Pomona" in green, positioned to the left of a large, colorful geometric arrow pointing right. The arrow is composed of several overlapping triangles in shades of green, yellow, and blue.

CalPoly
Pomona

Campus Meeting on CPP's Annual Budget for Fiscal Year 2019-2020

November 14, 2019 Noon – 1pm
Ursa Minor, Bronco Student Center

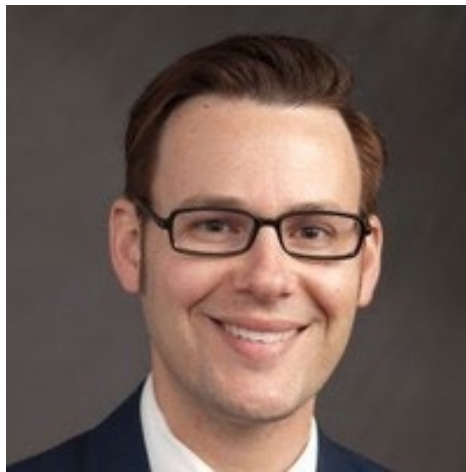
Campus Meeting on CPP's Annual Budget for Fiscal Year 2019-2020



Sylvia Alva
Provost and Vice
President for
Academic Affairs



Danielle Manning
Vice President for
Administration,
Finance, and Strategic
Development &
Chief Financial Officer



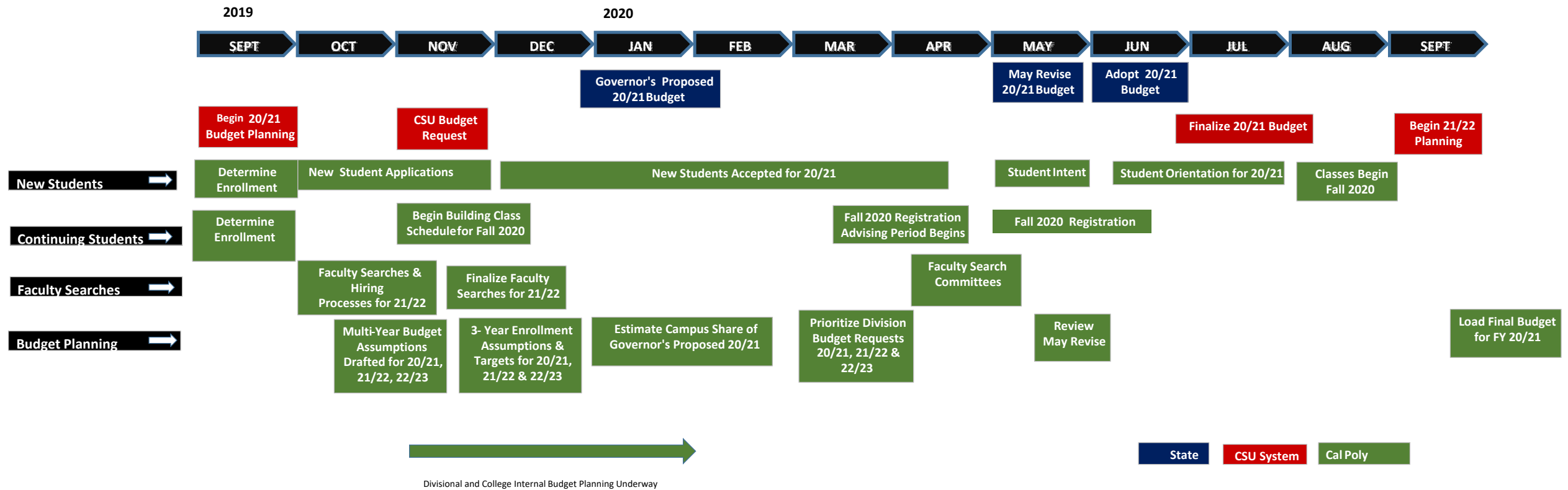
Joe Simoneschi
Associate Vice President for
Finance and Administrative Services

Campus Meeting on CPP's Annual Budget for Fiscal Year 2019-2020

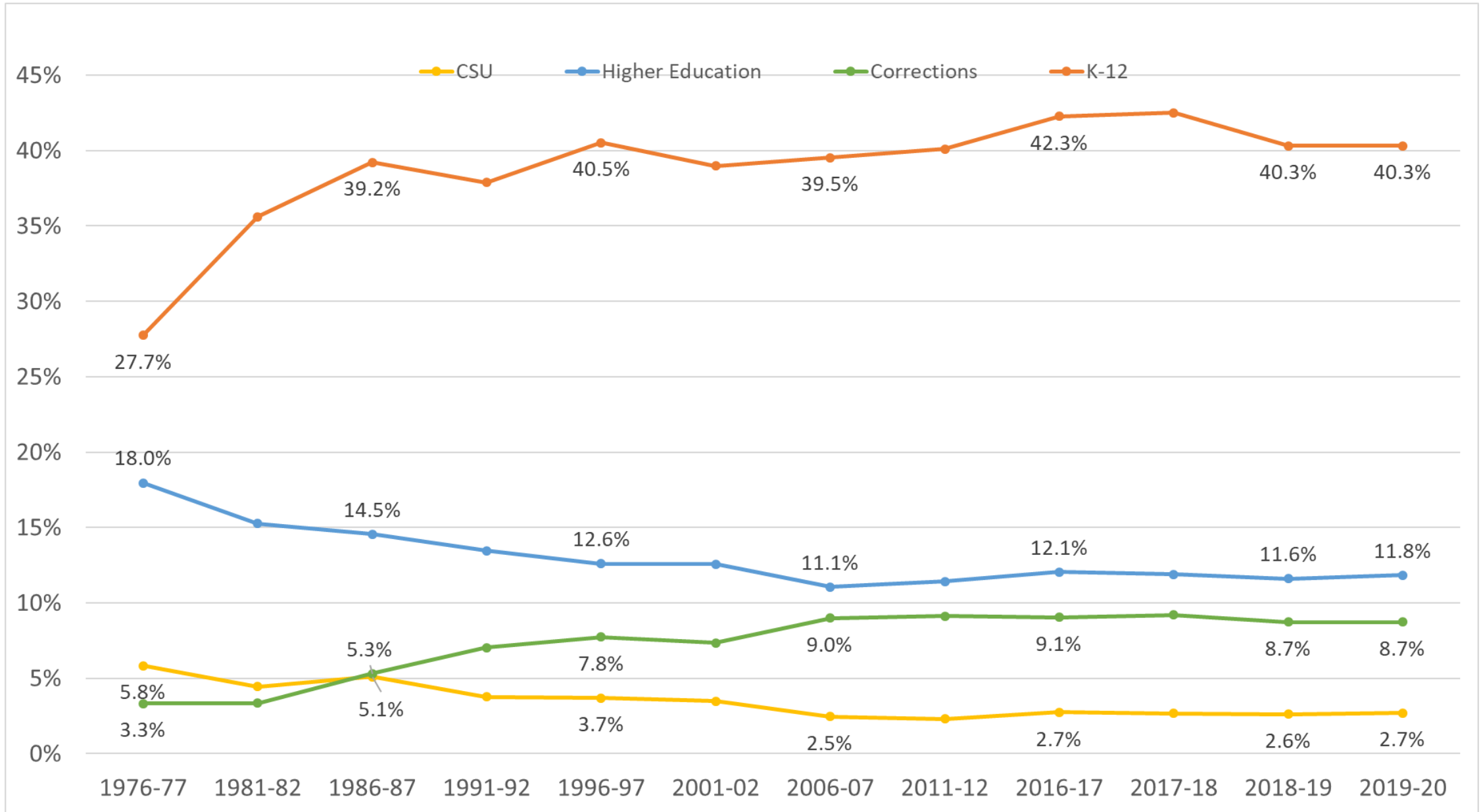
Agenda

- I. Introduction
- II. Timeline of the State Budget, CSU Budget Request, and CPP Planning Activities
- III. State Support of the CSU
- IV. Cal Poly Pomona Sources and Uses of Funds
- V. Allocations
- VI. Expenses
- VII. Workforce
- VIII. Historical Funding and Enrollment
- IX. Cal Poly Pomona's Above Enrollment Target Impact
- X. Enrollment Plan for Academic Year 2020-2021
- XI. Data Informed Decision Making – What's on the Horizon?

Timeline of State Budget, CSU Budget Request and CPP Planning Activities



Allocations as a % of Total State General Fund



Sources of CPP's Funds

CSU Allocation (Budgeted Resident Target)	\$172,674,842 (19,228 FTES)
CSU Allocation per FTES	\$8,980 (differs by campus)
Resident Tuition	\$5,742 – 81.6% of Student Revenue
Non-Resident Tuition	\$11,880 – 6.1% of Student Revenue
Other Student Fees = \$21,944,400	12.3% of Student Revenue

Revenue from State to the CSU and CPP

Ongoing Funds

SOURCE OF FUNDS	CSU	CPP
Enrollment (2.7%)	\$85,000,000	\$3,474,000
Graduation Initiative 2025	45,000,000	2,012,000
Compensation	154,853,000	7,291,000
Health/Retirement Benefits	53,004,000	2,603,000
State Univ Grant Redistribution	\$0	429,700
O & M of New Facilities/Other	17,552,000	0
TOTAL	\$355,409,000	\$15,809,700

One-Time Funds

SOURCE OF FUNDS	CSU	CPP
Graduation Initiative 2025	\$30,000,000	\$ 1,526,000
Year 2 Enrollment Funding	35,838,000	1,815,000
Math Science Teaching Initiative	2,227,000	90,000
TOTAL	\$68,065,000	\$ 3,421,000

2019-2020 Mandatory Increases

Items that must be funded before all other requests are considered. These include contributions to CPP's Personnel Costs and Financial Aid:

Mandatory Costs	Year-Over-Year Incremental Increase
Retirement	\$ 2,248,000
Health Benefits	355,000
State University Grants (SUG)	429,700
Compensation	7,291,000
Total, Mandatory Costs	\$ 10,323,700

CPP Total Benefits Budget

Benefit	2019/20 Budget
OASDI	\$ 9,854,687
Dental	2,566,786
Medical	31,876,999
Retirement	48,690,921
Life	148,082
Medicare	2,645,756
Vision	220,786
LTD	79,054
Flex Cash	292,644
Grand Total	\$ 96,375,715

State University Grant (SUG) is a grant program initially funded by the state for resident students. However, the CSU largely funds this program from a portion of Tuition Fee increases. CPP each year budgets \$34.5M for the SUG program.

Examples of 2019-2020 Allocations for Strategic Priority and Operating Needs

In addition to items requiring funding for Mandatory Costs, the President and Cabinet approved the following major items in the current fiscal year:

2019/2020 Divisional & Strategic Priority Base Increases	
Tenure Density (Salaries and Benefits)	\$ 3,432,156
Faculty Promotions	611,775
Student Advisors (4)	324,360
Enrollment Management	146,727
Employee Development, Inclusion & Campus Climate	251,000
Administrative Affairs (Staffing Support)	268,800
Student Affairs (Program Expansion)	225,000
Info Tech (Staffing Support)	357,000
Total Distribution	\$ 5,616,818

Funds allocated include regular base funds as well as university Graduation Initiative 2025.

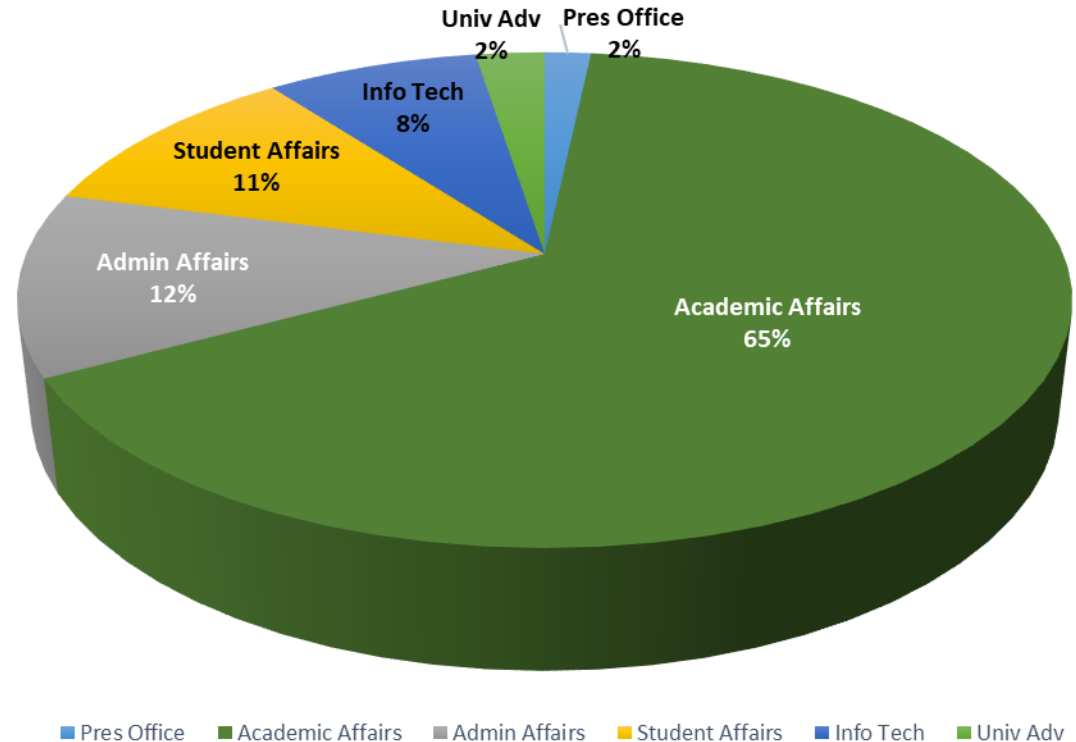
2019-2020 CPP Sources and Uses of Funds and Division Budget Percent

<u>Sources of Funds</u>	<u>2019-2020 Base</u>
State Appropriation	\$ 172,674,842
Tuition Fee	145,951,300
Non-Resident Tuition	10,952,400
Other Student Fees	<u>21,944,700</u>
Total	\$ 351,523,242

<u>Uses of Funds</u>	
Divisions	\$ 289,068,871
Student Aid	35,396,109
Other Operating Exp	<u>27,058,262</u> *
Total Uses	\$ 351,523,242

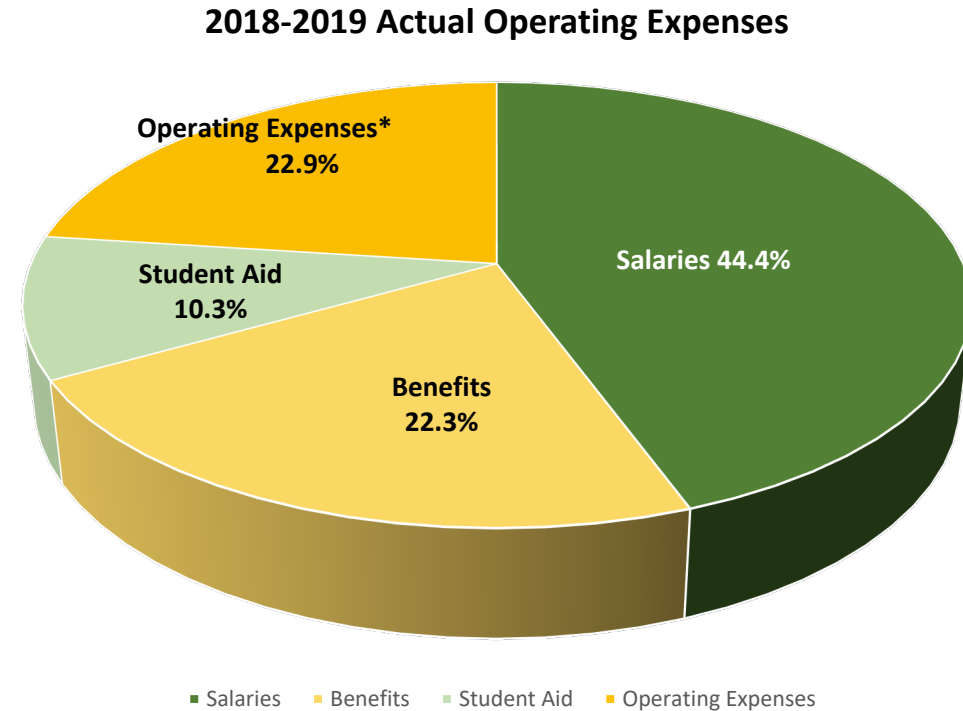
* Includes funds for Risk Management, Utilities, Designated Programs of Compensation, University Programs, Unallocated Funds and the Campus Reserve.

2019/20 Total Divison Budget, Including Salaries & Benefits



2018-2019 Percent of Expenditures Based on Total CPP Budget

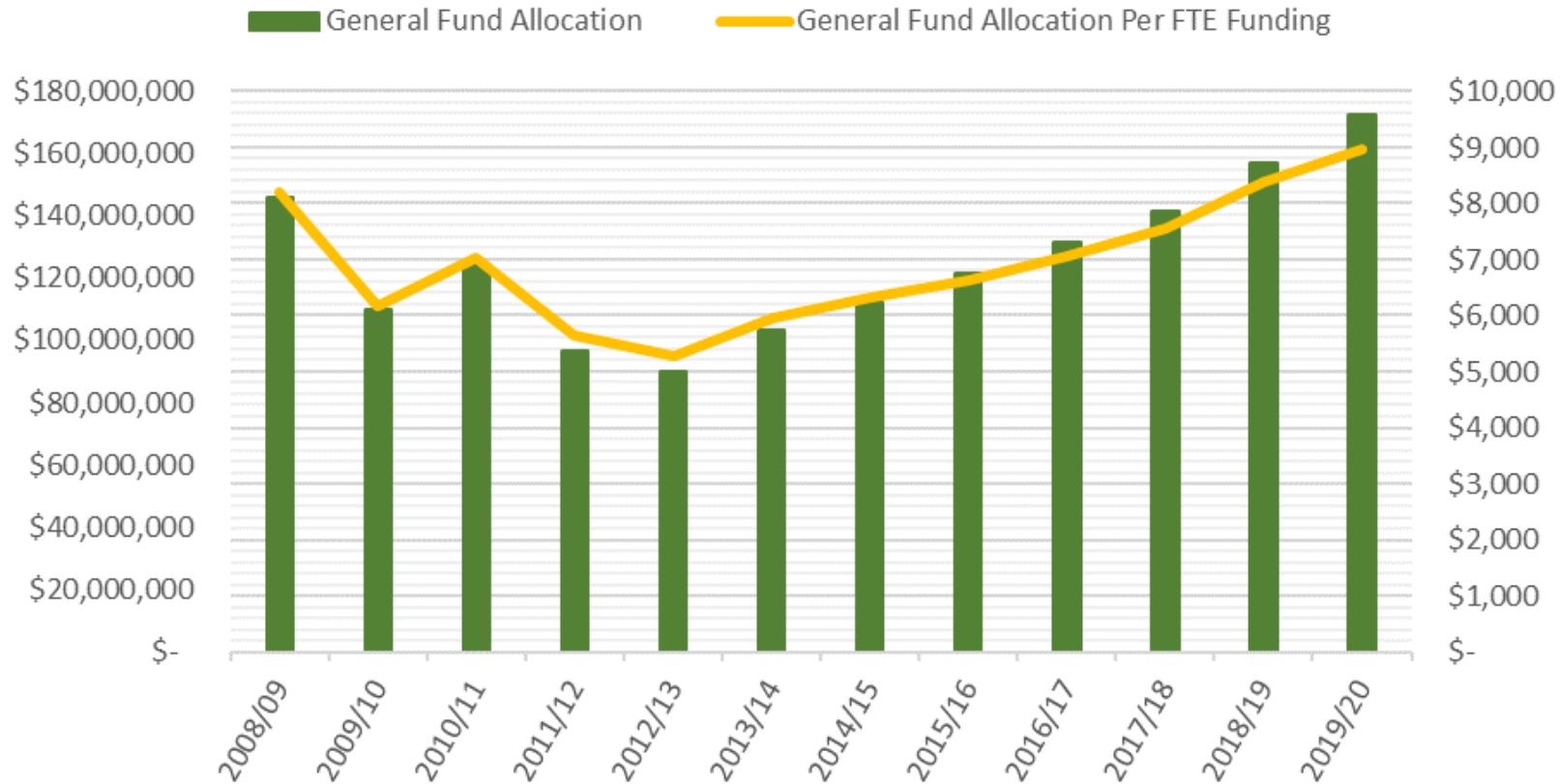
- This chart illustrates the University's expenses for 2018-2019.
- 66.8% of the University's expenses were tied to personnel costs (salaries and benefits).



*Operating expenses include transfers for Deferred Maintenance and Capital Projects.

CPP Historical Funding: 2008-2009 to 2019-2020

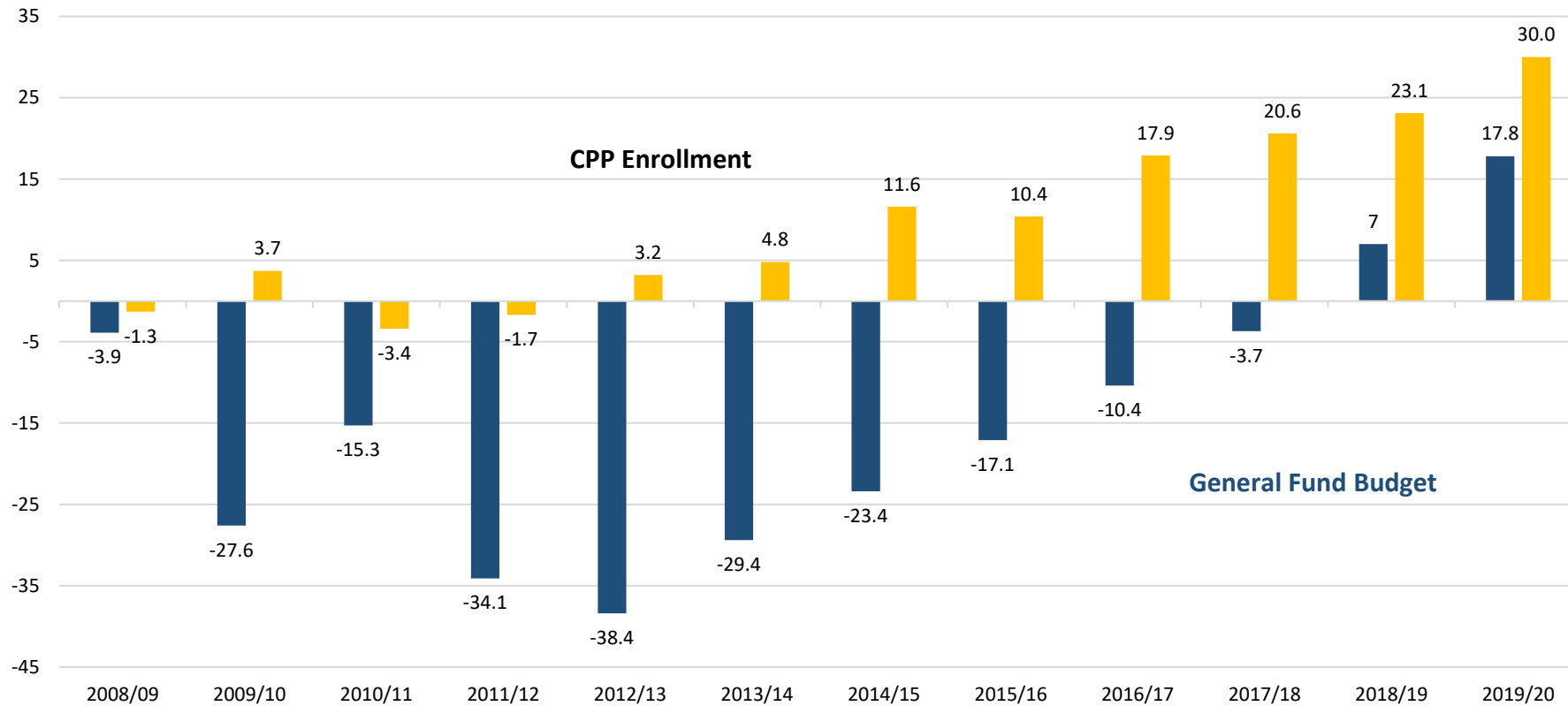
CPP 12-Year GF and GF/FTE Funding



For fiscal year 2019-2020, CPP's General Fund (GF) Budget rose to \$172.7 million.

State General Fund Budget and Student Enrollment

% change in GF compared to CPP Enrollment (2007/08 baseline)



30% increase in student enrollment since 07/08

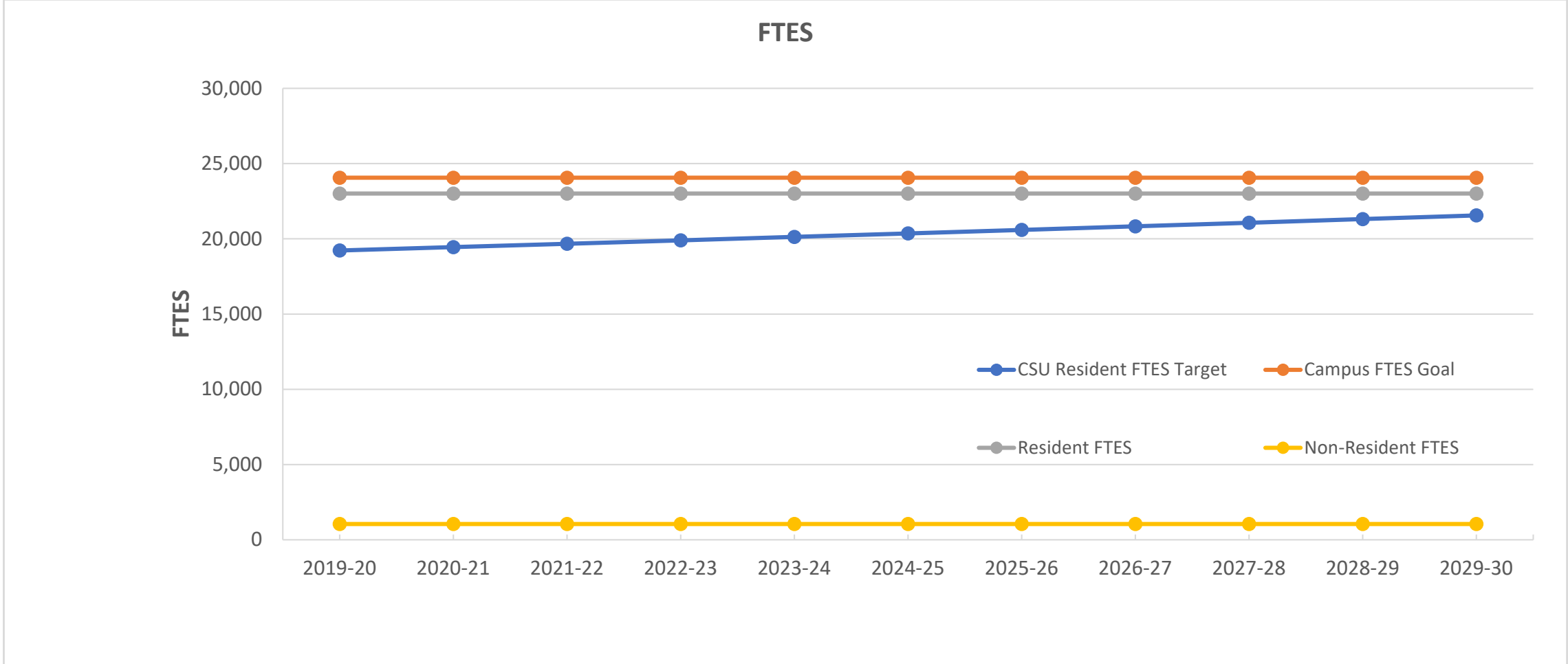
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Enrollment Plan for Fiscal Year 2020-2021

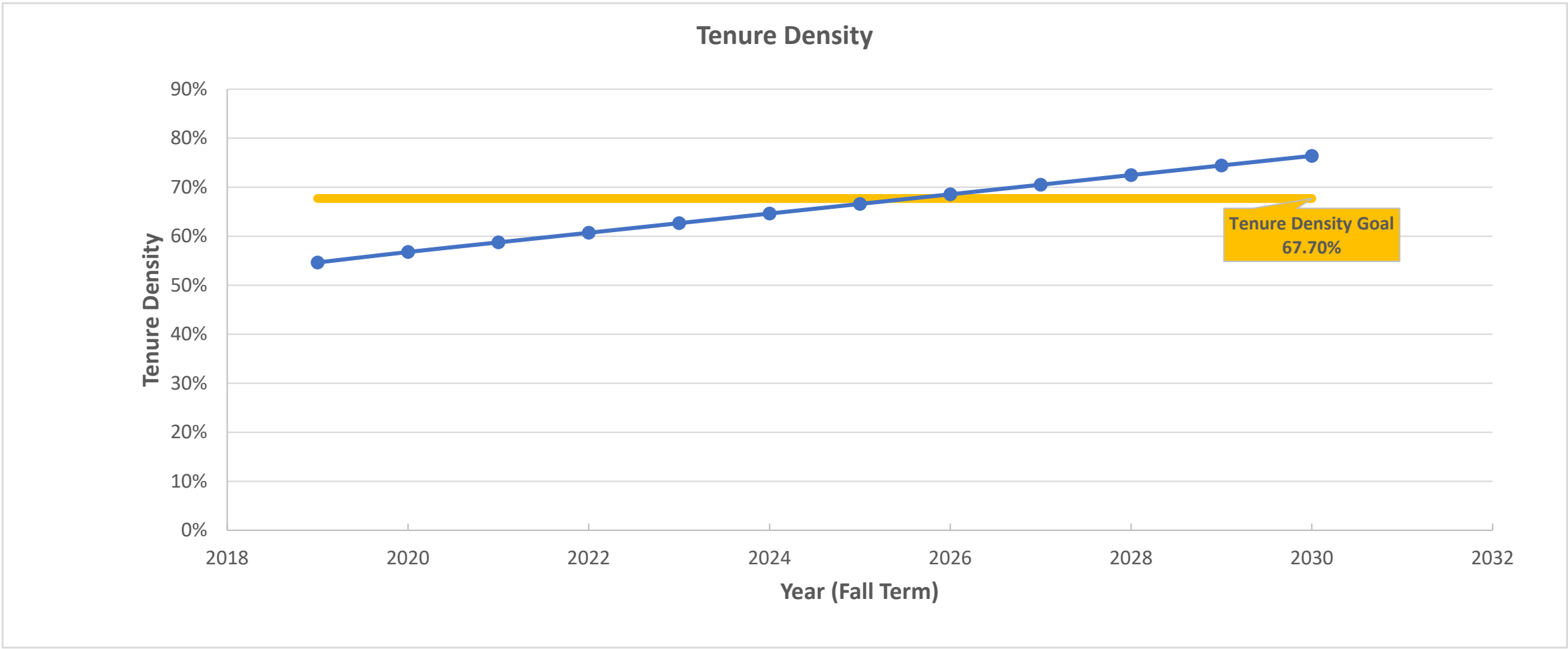
CSU Resident Targets and Cal Poly Pomona FTES Achieved			
Academic Year	CSU Resident FTES Target	Cal Poly Pomona Resident FTES Achieved	Cal Poly Pomona Total FTES Achieved
2015-16	18,294	18,980	19,748
2016-17	18,586	20,409	21,387
2017-18	18,714	21,304	22,338
2018-19	18,714	21,641	22,623
2019-20	19,228	23,157*	24,228*

* **Note:** For 2019-20, FTES achieved is projected based on the actual Fall 2019 FTES and historical trends for Spring enrollment relative to Fall.

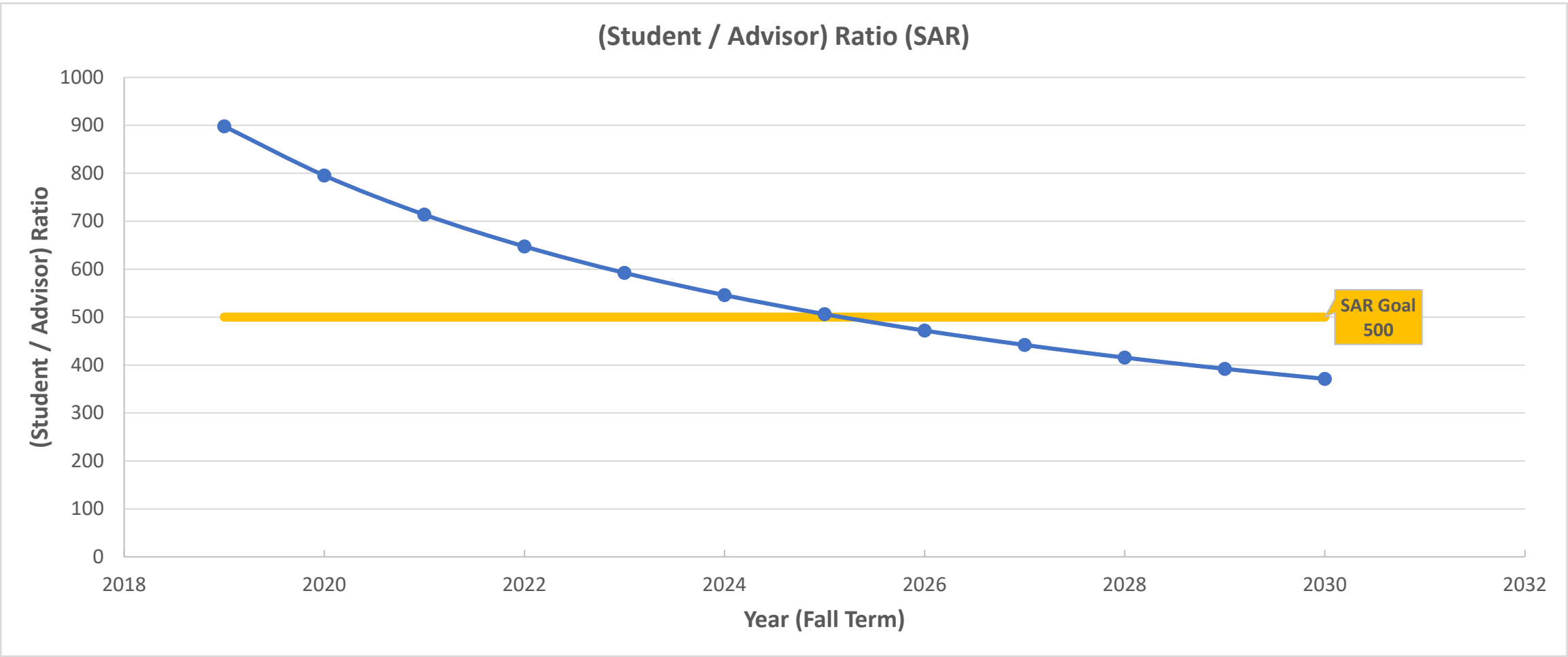
Enrollment Plan for Fiscal Year 2020-2021



Enrollment Plan for Fiscal Year 2020-2021



Enrollment Plan for Fiscal Year 2020-2021



GI 2025 Student Success Funds Received from the CSU¹

Fiscal Year	Base	One-Time	Total
2015-16	\$858,000	\$368,853	\$1,226,853
2016-17	\$210,000	\$2,195,294	\$2,405,294
2017-18	\$3,722,000		\$3,722,000
2018-19	\$3,319,000	\$150,000	\$3,469,000
2019-20	\$2,012,000 ²	\$1,526,000	\$3,538,000

¹ Student success funds provided to Cal Poly Pomona from the CSU. Funds were Student Success and Completion Initiative (SSCI) funds, GI 2025 funds, and other designated funds.

² In 2019-20, base funds were allocated by the following methodology: 1) the number of Pell Grant eligible students, 2) closing the equity gaps based on the average unit load increases achieved by underrepresented minority students, and 3) a flat allocation to all campuses of \$625,000.

Tenure-Track Faculty Hiring

Academic Year	Number of Tenure-Track Faculty Searches ¹	Number of Tenure-Track Faculty Hires ²	Ongoing Commitments		One-Time Commitments				Total Commitment
			Annual Salary	Benefits (~50%)	Assigned Time Year 1	Assigned Time Year 2	Startup	Relocation	
2015-16	46	43	\$3,198,916	\$1,599,458	\$632,616	\$676,992	\$955,096	\$105,500	\$7,168,578
2016-17	58	52	\$3,871,080	\$1,935,540	\$818,688	\$847,392	\$1,745,780	\$155,600	\$9,374,080
2017-18	28	24	\$2,025,204	\$1,012,602	\$391,104	\$303,552	\$438,100	\$61,000	\$4,231,562
2018-19 ³	43	34	\$2,865,252	\$1,432,626	\$430,032	\$440,844	\$808,776	\$143,750	\$6,121,280
2019-20	54	43	\$3,668,952	\$1,834,476	\$557,538	\$557,538 ⁵	\$1,004,000	\$136,000	\$7,758,504
2020-21 ⁴	52								

¹ Number of tenure-track faculty searches conducted in prior academic year.

² Number of new tenure-track faculty hired in indicated academic year.

³ \$967,000 in 2018-19 from GI 2025 Funds applied to new tenure-track faculty hiring

⁴ 52 tenure-track faculty searches are under way in AY 2019-20. Successful searches will constitute the 2020-21 tenure-track faculty cohort.

⁵ Year 2 of assigned time expected to be higher pending approved collective bargaining agreement effective AY 2020-21.

Total Units Attempted and Average Unit Load

First Time Freshman

Units Attempted		Semester	
		Fall 2018	Fall 2019
15 or greater	Count	2,159	2,290
	Percent	55.89%	61.99%
Less than 15	Count	1,704	1,404
	Percent	44.11%	38.01%

All Students

Units Attempted		Semester	
		Fall 2018	Fall 2019
15 or greater	Count	10,170	12,290
	Percent	38.46%	44.03%
Less than 15	Count	16,273	15,625
	Percent	61.54%	55.97%

	Semester	
	Fall 2018	Fall 2019
Average Unit Load (AUL)	14.20	14.44

	Semester	
	Fall 2018	Fall 2019
Average Unit Load (AUL)	13.01	13.24

CPP Data Informed Decision Making – What’s on the Horizon

CPP is embarking on a multi-year software implementation project that includes a two phased approach to enhancing its financial decision-making.

- Phase I: Administrative Affairs will be implementing a financial forecasting tool for budget year 2020-2021 to provide the Cabinet with real-time projections based in a multi-year environment. This tool will enhance multi-year planning and allow the President’s Cabinet to visualize outcomes to institutional challenges and opportunities with analytical confidence and data to inform campus financial decision-making.
- Phase II: CPP’s Budget Services Department will spearhead the implementation of a robust annual budgeting and position control enterprise resourcing planning software module. The module will be a multi-year implementation wherein financial, student, and human resources data will shift from manual excel-based reporting to a cloud-based system approach enhancing the campus’ reporting and position budgeting. This software has an array of reporting capabilities. It is envisioned that this longer-term reporting mechanism will transform CPP’s reporting and forecasting of the campus’ overall budget, and will allow for flexible reporting.

Questions?