

Request for Technical Assistance Cal Poly Pomona Meat Lab Project

The Cal Poly Pomona Department of Animal & Veterinary Science is seeking a public/private partnership to operate our campus-based meat processing facility. The successful applicant will find a strong production/marketing opportunity that includes daily interaction with top young talent for their business and industry.

The successful applicant will work in conjunction with the Animal & Veterinary Science Department. They will assist in bringing the Meat Lab online. They will assist by accommodating meat science classes twice weekly. They will have access to partner outlets for products.

Project leader:

Broc Sandelin, Animal Science Professor and Department Chair,

Introduction:

The Animal Science Department is seeking to implement an innovative approach to operating its Meat Lab teaching facility. This is a facility configured as a full slaughter and processing facility. Today it would be only for processing operations. There is substantial cold storage.

By choosing to partner with a cutting edge meat protein company, the Animal Science Department's goal would be to offer students the best in modern technique and innovation, conjoined with fundamental science and food safety.

What's in this for a Private Sector Partner?

The successful applicant for this RFP will be able to utilize this USDA inspected, 4000 square foot facility to start or expand their operations. The facility is in nearly turnkey condition and is open for various configurations. There is close access to the three freeways that surround the Cal Poly campus. This facility is in a discreet location and is secure.

The successful applicant would be expected to participate with Cal Poly Pomona in offering meat science related laboratory experiences for students taking specific meat science courses. This close engagement with young talent and potential customers should be very positive for the company and its marketing or recruitment efforts. The potential exists for contractual access to important market outlets on campus as well as campus based supplier relationships. As a partnering company you may have the opportunity to co-brand with Cal Poly under appropriate contractual relationships.

The Cal Poly Farm Store at Kellogg Ranch is currently seeking locally grown/processed meat products for retail. The Kellogg Ranch Restaurant has a teaching kitchen and restaurant that could be utilizing local, fresh or further processed products in its operation. Campus food service is another fresh product outlet. This campus serves 23,000 students.

Probable Characteristics of a Successful Applicant

We are proposing to partner with a company that is looking to expand their current operation or start a new business. Such a company should be fully formed and a sufficiently funded going-concern. The goal of Cal Poly Pomona is to provide hands-on learning experiences for their students. Thus we seek a partnering company that values working to develop young talent and to foster best practice in the food industry. In fact, Cal Poly Pomona is looking for a company that is a leader and innovator in the challenging sector of meat protein and co-products.

Cal Poly Pomona Expectations of the Successful Applicant

The Successful Applicant would be expected to assist in bringing the facility back online. This partner is expected to assist with teaching 2 (3 hour) meat science based labs/week where students will learn the basics of breaking down carcasses, meat cut ID and potential further processing. The chosen company will be expected to hire student assistants to help with company production and maintenance of the facility as appropriate.

Description of the Proposal

Proposals should not exceed 3 pages in length. Proposals should include a budget that will be paid to CPP for lease of facility. The successful applicant will provide labor to run and maintain both interior and exterior of facility. Lease rates are negotiable.

Please include the following:

- Background and expertise of applicant
- Proposed project and other inputs to successfully implement project
- Proof of appropriate insurance, certifications,
- Budget
- Contact Information
- Must provide proof of the following insurance:
 - **INSURANCE REQUIREMENTS:**
 - General Liability: comprehensive or commercial form minimum limit each occurrence \$1,000,000, general aggregate \$2,000,000.

- Employer liability: \$1,000,000.
- Business Automobile Liability Insurance: On an occurrence basis, covering owned, scheduled, hired, and non-owned automobile used by or on behalf of the Foundation and providing insurance for bodily injury and property damage. Limits of Liability: \$1,000,000 Each Accident- combined single limit for bodily injury and property damage.

Proposals are due 30 business days from initial posting. (6/1/17) due 7/1/17.

For more information contact Dr. Broc Sandelin at (909) 869-2095 or email at: basandelin@cpp.edu