

College of Business Administration **2024-2025**

Major Required Grades Required List (Updated on 5/15/24)

Catalog link:

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To graduate, a student must have an overall GPA of 2.0 in all university coursework, Cal Poly Pomona coursework, and major coursework (e.g. required and designated Subplan courses).

General Education	Grade Required
GE Area A1 Oral Communication	<ul style="list-style-type: none"> • C- or better for all options in business
GE Area A2 Written Communication <ul style="list-style-type: none"> • ENG 1101 • ENG 1103 First-Year Interdisciplinary General Education <ul style="list-style-type: none"> • IGE 1100 and IGE 1200 	<ul style="list-style-type: none"> • C or better for all options in business
GE Area A3 Critical Thinking	<ul style="list-style-type: none"> • C- or better for all options in business

For all business majors, each student will be required to take the following courses:

Major Required Courses	Grade Required
ACC 2070 - Financial Accounting for Decision Making (3)	<ul style="list-style-type: none"> • C or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Finance, Real Estate, and Law (FRL) • C or better for Technology and Operations Management (TOM) if you are planning to take ACC 3210 - Cost Accounting • D- or better for <ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
ACC 2080 - Managerial Accounting for Decision Making (3)	<ul style="list-style-type: none"> • C or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Finance, Real Estate, and Law (FRL) • C or better for Technology and Operations Management (TOM) if you are planning to take

	<p>ACC 3210 - Cost Accounting</p> <ul style="list-style-type: none"> • D- or better for <ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
BUS 2500 - Applied Business Communication (3) (Formerly BUS 3000)	<ul style="list-style-type: none"> • D- for all options in business
BUS 4950 - Strategic Management (3)	<ul style="list-style-type: none"> • D- for all options in business
CIS 1010 - Introduction to Personal Computing (3)	<ul style="list-style-type: none"> • CR Grade
CIS 3100 - Management Information Systems (3)	<ul style="list-style-type: none"> • C or better for Accounting (ACC) • D- or better for <ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ Finance, Real Estate and Law (FRL) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
EC 2201 - Principles of Microeconomics (3)	<ul style="list-style-type: none"> • C or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Finance, Real Estate, and Law (FRL) • C or better for Technology and Operations Management (TOM) if you are planning to take ACC 3210 - Cost Accounting • D- or better for <ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
EC 2202 - Principles of Macroeconomics (3)	<ul style="list-style-type: none"> • C or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Finance, Real Estate, and Law (FRL) • C or better for Technology and Operations Management (TOM) if you are planning to take

	<p>ACC 3210 - Cost Accounting</p> <ul style="list-style-type: none"> • D- or better for <ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
<p>FRL 2013 - The Legal Environment of Business and its Transactions (3)</p>	<ul style="list-style-type: none"> • C or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Finance, Real Estate, and Law (FRL) • C or better for Technology and Operations Management (TOM) if you are planning to take ACC 3210 - Cost Accounting • D- or better for <ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
<p>FRL 3000 - Managerial Finance (3)</p>	<ul style="list-style-type: none"> • C or better for Finance, Real Estate and Law (FRL) • D- or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
<p>IBM 3012 - Principles of Marketing Management (3)</p>	<ul style="list-style-type: none"> • C or better for <ul style="list-style-type: none"> ○ International Business (IB) ○ Marketing Management (MKT) • C or better for Technology and Operations Management (TOM) if you are planning to take IBM 3072 - Promotional Strategies • D- or better for <ul style="list-style-type: none"> ○ Accounting (ACC)

	<ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
MAT 1250 - Introductory Calculus for Business (3) (GE Area B4) MAT 1250 may be satisfied with MAT 1140 (CBA Only)	<ul style="list-style-type: none"> ● C or better for all options in business
MHR 3010 - Principles of Management (3)	<ul style="list-style-type: none"> ● C or better for Management and Human Resources (MHR) ● D- or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
MHR 3020 - Organizational Behavior (3) (GE Area D4)	<ul style="list-style-type: none"> ● C or better for Management and Human Resources (MHR) if you are planning to take the following courses <ul style="list-style-type: none"> ○ MHR 4020 - Leadership: Theory and Practice ○ MHR 4040 - Conflict Management in Organizations ● C or better for E-Business (E-BUS) if you are planning to take MHR 4020 - Leadership: Theory and Practice ● C or better for Technology and Operations Management (TOM) if you are to take the following courses <ul style="list-style-type: none"> ○ MHR 4020 - Leadership: Theory and Practice ○ MHR 4040 - Conflict Management in Organizations ● D- or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ Finance, Real Estate, and Law (FRL) ○ International Business (IB) ○ Marketing Management (MKT)

	<ul style="list-style-type: none"> ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
<p>STA 1200 - Statistics with Applications (3) (GE Area B4) STA 1200 may be satisfied with one of the following stretch sequence, which may increase overall units to degree:</p> <ul style="list-style-type: none"> • STA 1205 and STA 1205A • STA 1201, STA 1201A, and STA 1202 	<ul style="list-style-type: none"> • C or better for <ul style="list-style-type: none"> ○ Accounting (ACC) ○ Computer Information Systems (CIS) ○ Finance, Real Estate, and Law (FRL) • C or better for E-Business (E-BUS) if you are planning to take the following courses <ul style="list-style-type: none"> ○ CIS 2100 - Programming for Business ○ CIS 2090 - Object-Oriented Programming for Business ○ CIS 2670 - IT Infrastructure • C or better for Technology and Operations Management (TOM) if you are planning to take ACC 3210 - Cost Accounting. • (If you earned a grade of C or better in MAT 1250) D- or better for <ul style="list-style-type: none"> ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM) • (If you did not earn a grade of C or better in MAT 1250) C- or better for <ul style="list-style-type: none"> ○ E-Business (E-BUS) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)
<p>TOM 3010 - Operations Management (3)</p>	<ul style="list-style-type: none"> • D- for all options in business
<p>TOM 3020 - Statistical Foundations for Business Analytics (3)</p>	<ul style="list-style-type: none"> • C or better for Accounting (ACC) • D- or better for <ul style="list-style-type: none"> ○ Computer Information Systems (CIS) ○ E-Business (E-BUS) ○ Finance, Real Estate, and Law (FRL) ○ International Business (IB) ○ Marketing Management (MKT) ○ Management and Human Resources (MHR) ○ Technology and Operations Management (TOM)

Please reach out to your assigned advisor for the grade required for Subplan/Option Required and Subplan/Option Electives

- Accounting
 - Marcus Dorian Corra
 - Email: mcorra@cpp.edu
 - Zoom: <https://cpp.zoom.us/j/6158021935>
- Computer Information Systems
 - Dominic Rashad Lawrence
 - Email: drlawrence@cpp.edu
 - Zoom: <https://cpp.zoom.us/j/5670786783>
- E-Business
 - Pamela Adams
 - Email: pcadams@cpp.edu
 - Zoom: <https://cpp.zoom.us/j/9098695438>
- Finance, Real Estate, and Law
 - Stella Fong-Chen
 - Email: swfong@cpp.edu
 - Zoom: <https://cpp.zoom.us/j/9091641060>
- International Business
 - Pamela Adams
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- Management and Human Resources
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 - Adriana Mares
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