

**Bachelor of Science in Business Administration  
Option in Finance, Real Estate and Law**

Name: \_\_\_\_\_

Bronco ID: \_\_\_\_\_

Catalog Year: \_\_\_\_\_

Quarter - Required Support Courses (20-24 Units)				Semester			
CIS 101	Introduction to Personal Computing	4		CIS 1010	Introduction to Personal Computing	3	
ENG 130	Freshman English II	4		ENG 2105	Written Reasoning <sup>1</sup>	3	
STA 120	Statistics with Applications	4		STA 1200	Statistics with Applications	3	
MAT 125	Introductory Calculus for Business	4		MAT 1250	Introductory Calculus for Business <sup>2</sup>	3	
EC 201	Principles of Economics: Microeconomics	4		EC 2201	Principles of Microeconomics <sup>3</sup>	3	
EC 202	Principles of Economics: Macroeconomics	4		EC 2202	Principles of Macroeconomics	3	

Quarter - Required Core Courses (48 Units)				Semester			
ACC 207 /207A	Financial Accounting for Decision Making	4/1		ACC 2070	Financial Accounting for Decision Making	3	
ACC 208 /208A	Managerial Accounting for Decision Making	4/1		ACC 2080	Managerial Accounting for Decision Making	3	
CIS 310	Management Information Systems	4		CIS 3100	Management Information Systems	3	
FRL 201	Legal Environment of Business Transactions	4		FRL 2013	The Legal Environment of Business and its Transactions	3	
FRL 300	Managerial Finance I	3					
FRL 301	Managerial Finance II	3		FRL 3000	Managerial Finance <sup>4</sup>	3	
IBM 301	Principles of Marketing Management	4		IBM 3012	Principles of Marketing Management	3	
MHR 301	Principles of Management	4		MHR 3010	Principles of Management	3	
MHR 318	Organizational Behavior	4		MHR 3020	Organizational Behavior <sup>5</sup>	3	
TOM 301	Operations Management	4		TOM 3010	Operations Management	3	
TOM 302	Managerial Statistics	4		TOM 3020	Managerial Statistics	3	
BUS 495	Strategic Management	4		BUS 4950	Strategic Management	3	

Quarter - FRL Required Subplan/Option Core Courses (24 Units)				Semester			
FRL 302	Legal Environment of Business Organizations	4			See Note 6	3	
FRL 306	Fundamentals of Real Estate	4		FRL 3062	Fundamentals of Real Estate	3	
FRL 315	Financial Institutions and Markets	4		FRL 3151	Financial Markets and Institutions	3	
FRL 330	Investment Analysis	4		FRL 3301	Investments	3	
FRL 367	Corporate Finance Theory	4		FRL 3671	Corporate Finance Theory	3	
FRL 440	Evaluation of Financial Policy	4		FRL 4401	Evaluation of Financial Policy	3	

Note 1: ENG 2105 counts as GE Area A3.

Note 2: MAT 1250 counts as GE Area B4, requires a grade of C or better.

Note 3: EC 2201 counts as GE Area D3, requires a grade of C or better.

Note 4: Students who do not complete FRL 301 will need to take FRL 3000.

Note 5: MHR 3020 counts as GE Area D4.

Quarter - FRL Elective Subplan/Option Core Courses (16 Units). Select one career emphasis and take four emphasis elective courses.				Semester			
Career Emphasis in Finance and Real Estate							
FRL 363	Business Forecasting	4		FRL 4631	Business Forecasting	3	
FRL 380	Real Estate Appraisal	4		FRL 3802	Real Estate Appraisal	3	
FRL 383	Real Estate Finance	4		FRL 3832	Real Estate Finance	3	
FRL 386	Real Property Management	4		FRL 3862	Real Property Management	3	
FRL 404	Financial Modeling	4		FRL 4041	Financial Modeling	3	
FRL 420	Financing Small Business	4			Any other elective from this section.		
FRL 431	Derivatives Markets	4		FRL 4311	Financial Derivatives	3	
FRL 433	Seminar in Portfolio Management and Capital Markets	4		FRL 4331	Seminar in Portfolio Management and Capital Markets	3	
FRL 453	Multinational Financial Management	4		FRL 4531	Multinational Financial Management		
FRL 460	Commercial Banking	4		FRL 4601	Commercial Banking	3	
FRL 483	Real Estate Market Analysis	4		FRL 4832	Real Estate Market Analysis	3	
FRL 486	Real Estate Investment Analysis	4		FRL 4862	Real Estate Investment Analysis	3	
FRL 487	Practices and Applications of Real Estate Law	4		FRL 4872	Practices and Applications of Real Estate Law	3	
FRL 490	Urban Land Development	4		FRL 4902	Urban Land Development	3	
ACC 402	Financial Accounting and Analysis	4		ACC 4122	Financial Accounting and Analysis	3	
	See Note 7						
Career Emphasis in Business Law							
FRL 325	Contract Administration	4		FRL 3253	Contract Administration	3	
FRL 326	Contract Aspects of the Uniform Commercial Code	4		FRL 3263	Contract Aspects of the Uniform Commercial Code	3	
FRL 327	Contract Case Study/Practical Application	4		FRL 3273	Contract Case Study/Practical Application	3	
FRL 401	Government Regulation of Business	4		FRL 4013	Government Regulation of Business (Administrative Law and Regulation)	3	
FRL 403	Legal Implications of Financial Transactions	4		FRL 4033	Law of Financial Transactions	3	
FRL 426	Legal Aspects of International Business	4		FRL 4263	Legal Aspects of International Business (International Business Law)	3	
FRL 450	International Law and Dispute Settlement	4		FRL 4503	International Law and Dispute Settlement	3	
FRL 484	Real Estate Law	4		FRL 4842	Real Estate Law	3	

*Note 6: Students may substitute this requirement with any 3000- or 4000- level business law or contracts management class, but are urged to consider FRL 3263 or FRL 3273. Further, the chosen substitute course may not be double counted in the career emphasis elective subplan/options list.*

*Note 7: With the approval of the Department Chair, students with a career emphasis in Finance and Real Estate can substitute one of the career emphasis elective courses by FRL 4671 (Business Valuation, Mergers and Acquisitions) or FRL 4991 (Applied Portfolio Management).*

*Note 8: With the approval of the Department Chair, students with a GPA of 3.0 and above can substitute one of the career emphasis elective courses by taking up to three units of internships (FRL 4411/FRL 4421).*