

**Bachelor of Science in Business Administration**  
**Option in International Business**

Name: \_\_\_\_\_

Bronco ID: \_\_\_\_\_

Catalog Year: \_\_\_\_\_

Quarter Support Courses (16-20 units)				Semester			
CIS 101	Introduction to Personal Computing	4		CIS 1010	Introduction to Personal Computing	3	
STA 120	Statistics with Applications	4		STA 1200	Statistics with Applications	3	
MAT 125	Introductory Calculus for Business	4		MAT 1250	Introductory Calculus for Business <sup>1</sup>	3	
EC 201	Principles of Economics	4		EC 2201	Principles of Microeconomics <sup>2</sup>	3	
EC 202	Principles of Economics	4		EC 2202	Principles of Macroeconomics	3	

Quarter - Required Core Courses (48 Units)				Semester			
ACC 207 /207A	Financial Accounting for Decision Making	4/1		ACC 2070	Financial Accounting for Decision Making	3	
ACC 208 /208A	Managerial Accounting for Decision Making	4/1		ACC 2080	Managerial Accounting for Decision Making	3	
CIS 310	Management Information Systems	4		CIS 3100	Management Information Systems	3	
FRL 201	Legal Environment of Business Transactions	4		FRL 2013	The Legal Environment of Business and its Transactions	3	
FRL 300	Managerial Finance I	3		FRL 3000	Managerial Finance (Students who do not complete FRL 301 will need to take FRL 3000)	3	
FRL 301	Managerial Finance II	3					
IBM 301	Principles of Marketing Management	4		IBM 3012	Principles of Marketing Management	3	
MHR 301	Principles of Management	4		MHR 3010	Principles of Management	3	
MHR 318	Organizational Behavior	4		MHR 3020	Organizational Behavior <sup>3</sup>	3	
TOM 301	Operations Management	4		TOM 3010	Operations Management	3	
TOM 302	Managerial Statistics	4		TOM 3020	Managerial Statistics	3	
BUS 495	Strategic Management	4		BUS 4950	Strategic Management	3	

*Note 1: MAT 1250 counts as GE B4, requires a grade of C or better.*

*Note 2: EC 2201 counts as GE D3.*

*Note 3: MHR 3020 counts as GE D4.*

*Note 4: Students need to earn a "C or better" in IBM 301/3012 for IBM 414/4141, IBM 306/3062, IBM 307/3072, and IBM 320/3202.*

Quarter - IB Subplan/Option Core Courses (22 units)				Semester			
IBM 200	Special Study for Lower Division IB and MKT Students	2		IBM 2000	Special Study for Lower Division Students	2	
IBM 300	Principles of Global Business	4		IBM 3001	Principles of Global Business	3	
IBM 414	International Marketing Management	4		IBM 4141	International Marketing	3	
IBM 416	International Exporting	4		IBM 4161	International Exporting	3	
IBM 480	International Business Strategy	4		IBM 4801	International Business Strategy	3	
<b>Select one:</b>							
FRL 353	International Financial Markets <b>or</b>	4		FRL 3531	International Financial Markets <b>or</b>	3	
FRL 426	Legal Aspects of International Business <b>or</b>	4		FRL 4263	Legal Aspects of International Business (International Business Law) <b>or</b>	3	
FRL 453	Multinational Financial Management	4		FRL 4531	Multinational Financial Management	3	

Quarter - Elective Support Courses (2-4 units) Select one of the following not used in a major core or functional specialization.				Semester			
EC 404	International Trade Theory and Policy	4		EC 4404	International Economics	3	
GEO 312	Economic Geography	4		GEO 3120	Economic Geography	3	
IBM 415	Strategy in International Marketing	4			This quarter course does not have a semester course equivalent.		
IBM 429	International Logistics	4		IBM 4291	International Logistics	3	
IBM 436	International Business Agreements and Negotiation	4		IBM 4361	International Business Agreements and Negotiation	3	
IBM 441	Internship in Marketing	1-4		IBM 4410	Internship in Marketing and International Business	3	
IBM 470	Consumer Behavior in the International Arena	4			This quarter course does not have a semester course equivalent.		

Quarter - Select one of the following not used in a major core or functional specialization.				Semester			
FRL 353	International Financial Markets	4		FRL 3531	International Financial Markets	3	
FRL 453	Multinational Financial Management	4		FRL 4531	Multinational Financial Management	3	
MHR 451	International Comparative Management	4		MHR 4050	International Management	3	

Quarter - Elective Subplan/Option Core Courses (20 units). Students must complete 20 units within an area of study approved by a faculty advisor.				Semester			
	See faculty advisor.	4			See faculty advisor.	3	
	See faculty advisor.	4			See faculty advisor.	3	
	See faculty advisor.	4			See faculty advisor.	3	
	See faculty advisor.	4			See faculty advisor.	3	
	See faculty advisor.	4			See faculty advisor.	3	