CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA

ACADEMIC SENATE

ACADEMIC PROGRAMS COMMITTEE

REPORT TO

THE ACADEMIC SENATE

AP-018-167

FASHION MERCHANDISING MINOR FOR SEMESTERS

Academic	Programs	Committee
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Executive Committee Received and Forwarded

Academic Senate

Date: 01/25/2017

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Date: 02/01/2017 First Reading <u>BACKGROUND</u>: The Department of Apparel Merchandising and Management (AMM) has put forward a referral for a minor in Fashion Merchandising for semesters. This is a revised program.

<u>RESOURCES CONSULTED</u>: Deans Associate Deans Department Chairs All Faculty

DISCUSSION:

Before reaching the Academic Programs Committee, this program was reviewed by the College Curriculum Committee in the College of Agriculture as well as the Dean of Agriculture and the Office of Academic Programs. All concerns raised at those levels were addressed.

The Academic Programs Committee then conducted campus-wide consultation, as well as its own review of the program. As part of the consultation process, we received comments from Dr. Robert Fabrize, a faculty member in the International Business and Marketing (IBM) Department in the College of Business. His concerns/suggestions were:

1. The department is no longer offering the IBM 447 course (Retailing Problems).

2. He would suggest replacing IBM 447 with IBM 435 (Advanced Professional Selling) in which a consultative approach grounded in rapport building and active listening to understand clients and their needs will be adopted. This might prove valuable to the students because they will be working to sell up and down the apparel channel.

This information was forwarded to the Chair of the AMM Department, Dr. Peter Kilduff. On Monday, Nov. 7, Dr. Kilduff responded that he concurred with the suggestion from Dr. Fabrize. The corresponding change will be made in Curriculog.

RECOMMENDATION:

The Academic Programs Committee recommends approval of the semester program minor in Fashion Merchandising.

Fashion Merchandisi	ng Minor		
Status			
Hierarchy Entities	College of Agric	culture, Apparel M	erchandising and Management
Approval Process Name	I. Program - Q2S Existing Program/Option/Minor		
Current Step	Office of Academic Programs		
Originator	Muditha Senanayake		
Created	11/18/2015 04:52PM		
Launched	11/19/2015 08:54PM		
Form			
General Catalog Information			
Department	College of Agriculture, Apparel Merchandising and Management		
Conversion Category:	Revisioned		
Proposal Type:	Minor		
	1. Revised 27 Semester Unit Minor 2. Introduction of 3 sub areas of specialization a. Retail Buying, Marketing and Management b. International Business c. Fashion Production 3. Revised courses from the AMM degree program		
Semester Program Name (e.g. Biology, B.S., Art History, B.A.)	Fashion Merchandising Minor		
Program Description			
Curriculum Sheet	See Attached		
Roadmap	NA		
Two-Year Course Offering	See attached overall course offering including the courses in Minor		
Assessment Plan	See attached		
Select Program	Program		
Prospective Curriculum			
Steps			
Files	Author	Date	File
	Muditha Senanayake	11/19/2015 08:50PM	AMM Minor â€ [®] Curriculum Sheet.docx
	Muditha Senanayake	11/19/2015 08:51PM	2 Year Plan.xlsx
	Muditha Senanayake	11/19/2015 08:53PM	Assessment Plan AMM- Minor.docx
	Ashley Ly	06/06/2016 03:40PM	Fashion Merchandising Minor -Â Info.docx