

The logo graphic for Cal Poly Pomona is a large, stylized arrow pointing to the right. It is composed of several overlapping triangular shapes in shades of blue, green, and yellow. The arrow is positioned in the center-left of the slide, pointing towards the main title.

**CalPoly**  
**Pomona**

# Campus Conversation Understanding the Budget

November 26, 2018 Noon – 2pm  
Ursa Major, Bronco Student Center

## Understanding the Budget: Presenters



Soraya M. Coley  
President



Sylvia Alva  
Provost and Vice  
President for  
Academic Affairs

Danielle Manning  
VP for Administration  
and CFO

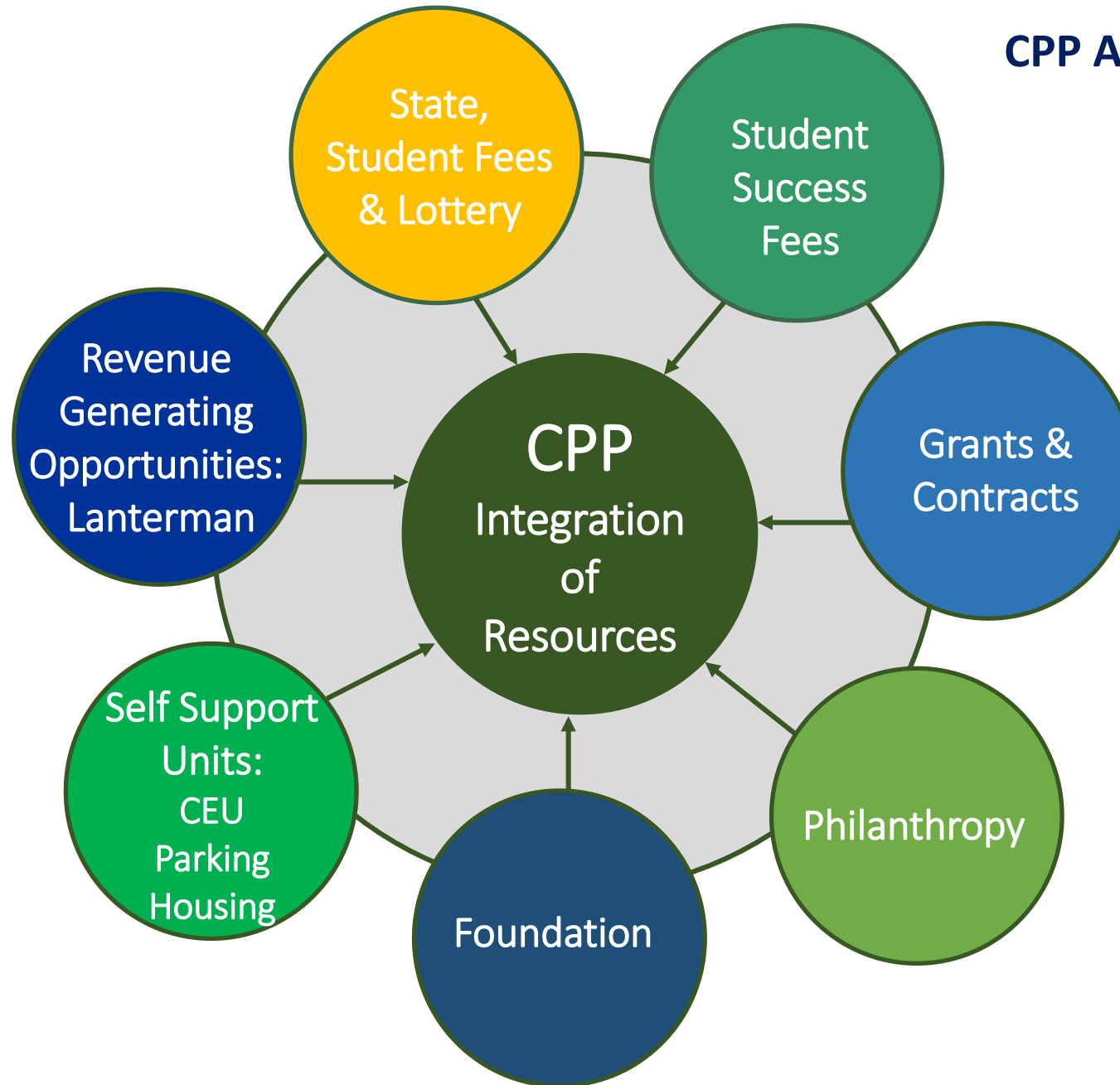


Joe Simoneschi  
AVP for Finance and  
Administrative Services

## Understanding the Budget: Agenda

- I. Introduction
- II. State Support of the CSU
- III. CSU Funding to Cal Poly Pomona
- IV. Cal Poly Pomona Revenue Sources
- V. Overview of Cal Poly Pomona 2018-19 Budget
- VI. Piloting Multi-Year Budget Planning Model

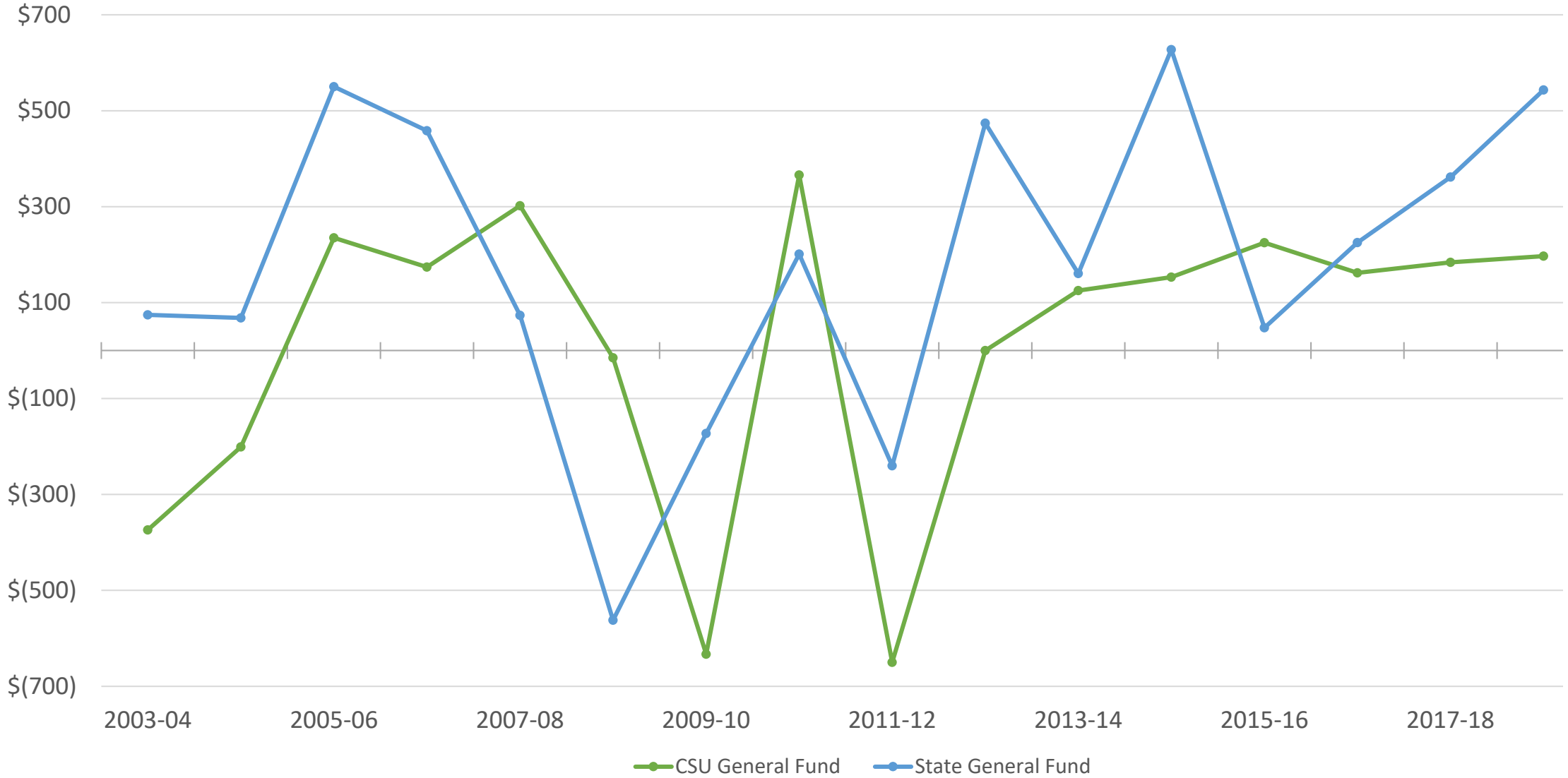
## CPP All Fund Sources



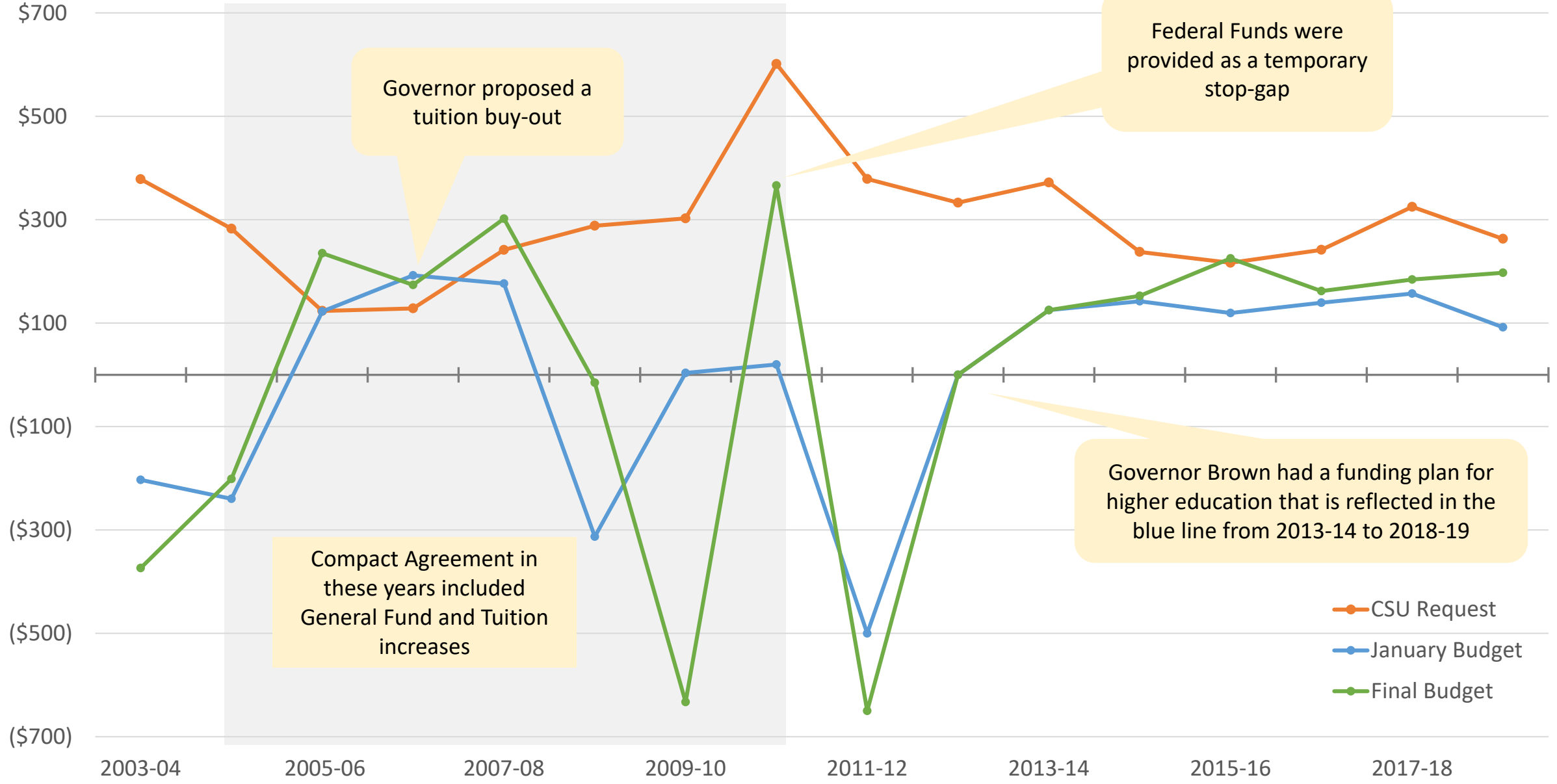
# Incremental Changes to State General Fund and CSU General Fund (in millions)

CSU

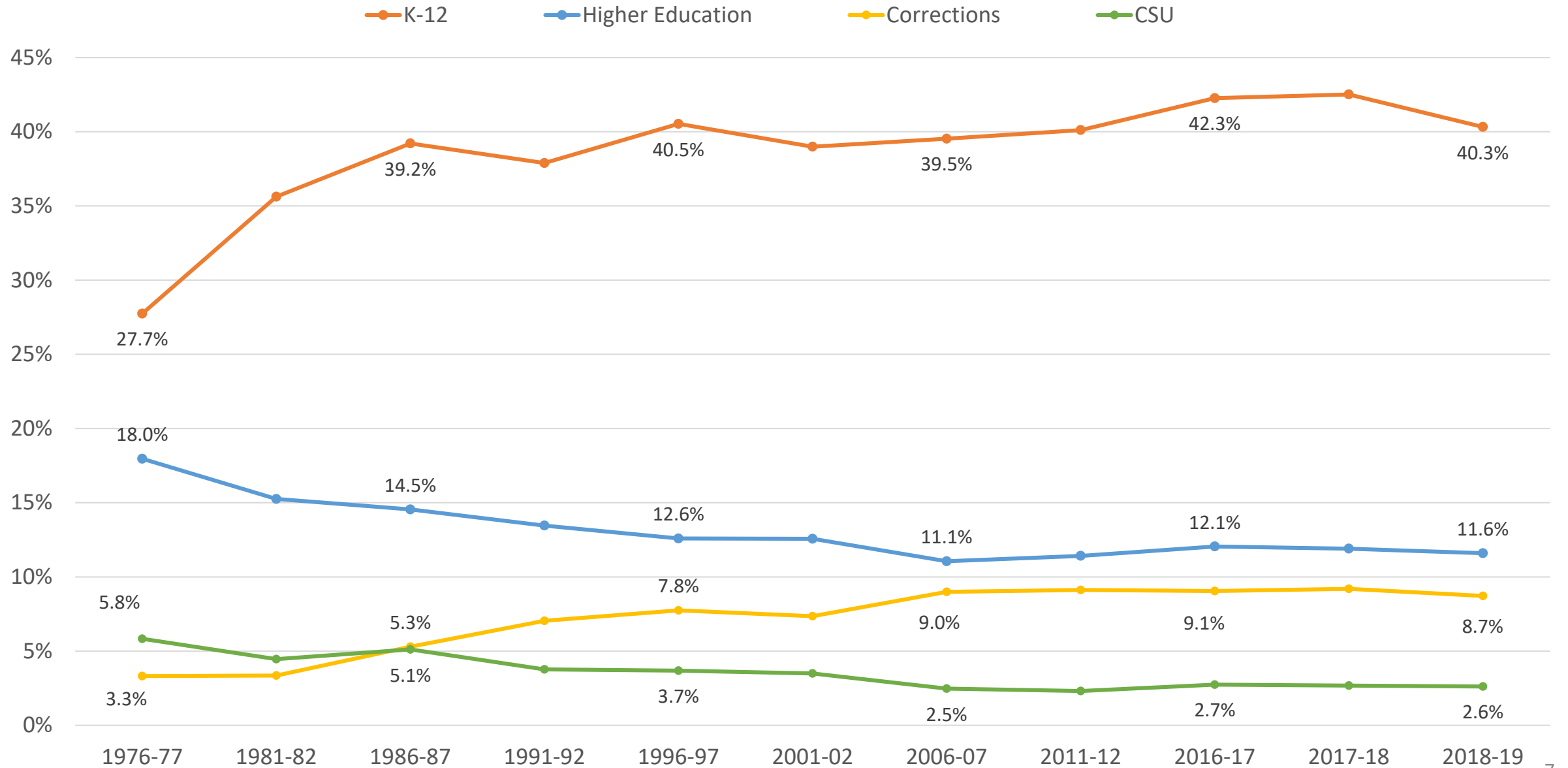
State



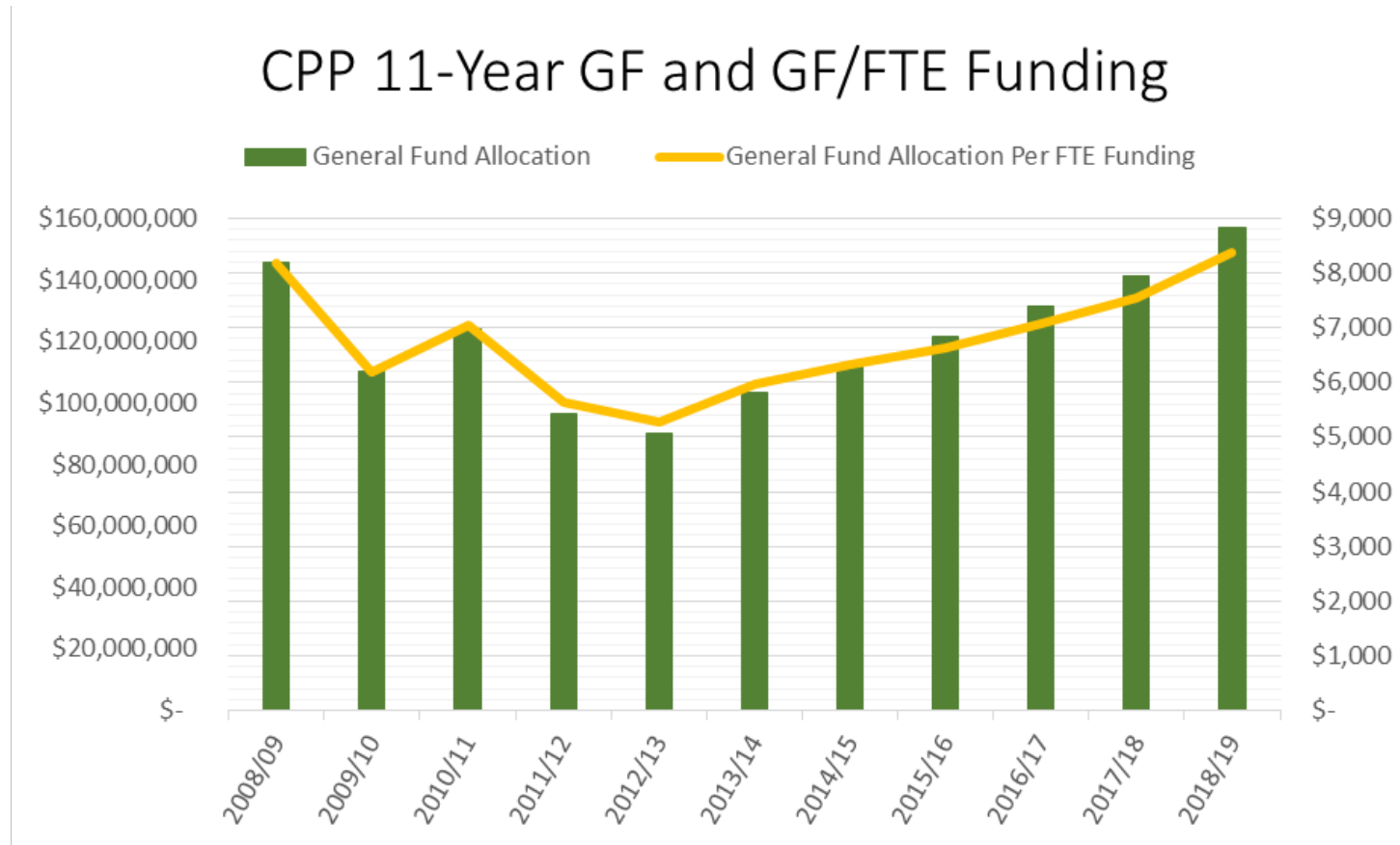
# Incremental Changes to CSU Budget (in millions)



# Allocations as a % of Total State General Fund



## CPP Historical Funding: 2008/09 to 2018/19

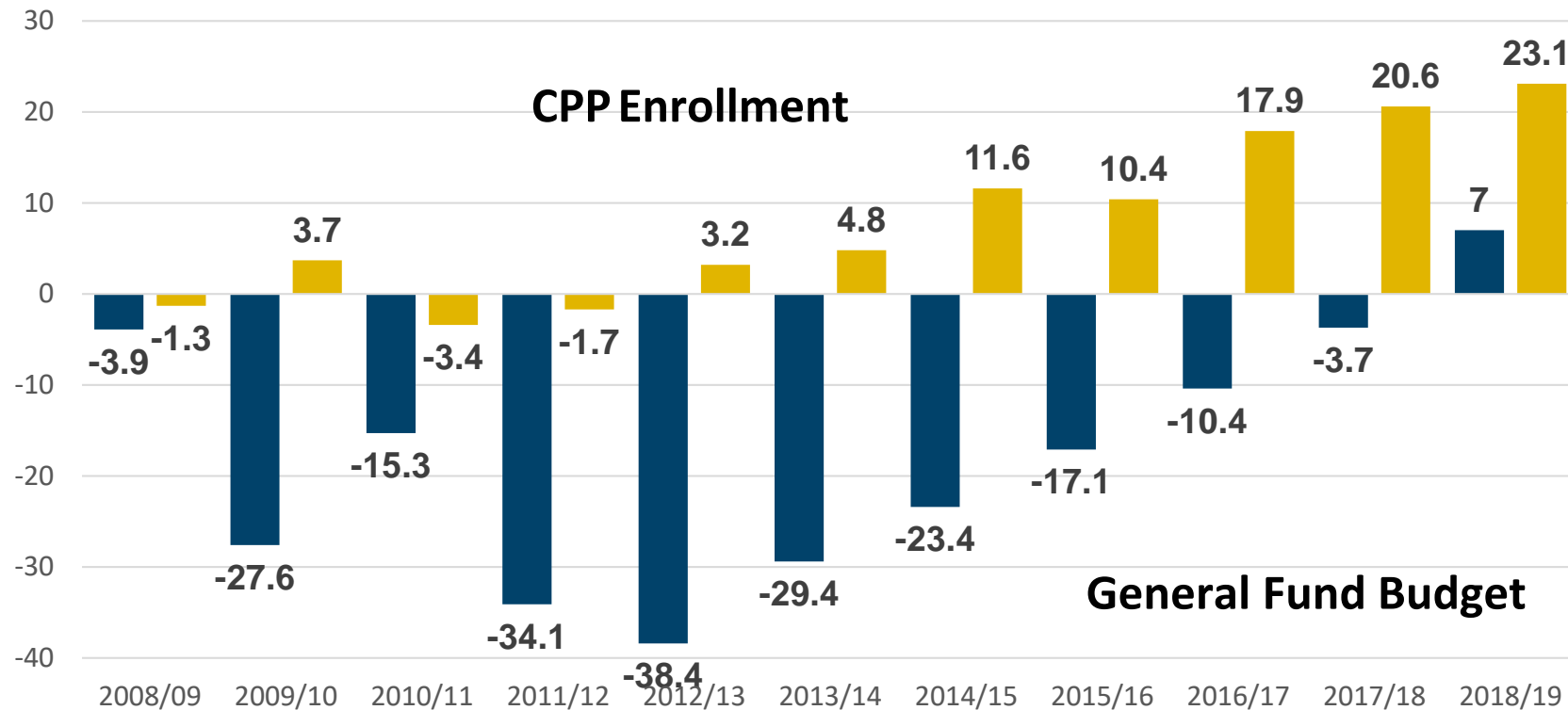


*The 2018/19 General Fund budget of \$156.8 million marks the first time since the Great Recession that CPP has achieved a General Fund allocation above its previous high level mark of \$146.6 million in 2007/08.*



## State General Fund Budget and Student Enrollment

% change in State General Fund compared to CPP enrollment (2007/08 baseline)



**23% increase in student enrollment since 07/08.**

The 2018/19 General Fund budget of \$156.8 million marks the first time since the Great Recession that CPP has achieved a General Fund allocation above its previous high level mark of \$146.6 million in 2007/08. **This represents only a 7% increase in funding since 07/08.**

# CPP's Standing in CSU Funding & FTES 2017/18

Understanding the Budget

**FY 2017/18**

Campus	Budgeted Res FTES	General Fund Allocation	General Fund Allocation Per FTE Funding	Rank	Campus Fees	SUG	Net General Fund and Campus Fees Per FTE Funding	Pell Grant % <sup>1</sup>	URM %
Maritime Academy	1,418	31,552,176	\$ 22,251	1	\$ 11,337,000	\$ (2,045,900)	\$ 28,803	30%	23%
Channel Islands	5,789	76,116,910	13,149	2	38,932,100	(9,765,000)	18,187	49%	53%
Monterey Bay	5,836	73,335,783	12,566	3	38,293,500	(11,086,500)	17,228	50%	51%
Humboldt	7,603	78,659,510	10,346	4	57,339,300	(14,427,300)	15,990	56%	38%
Bakersfield	7,777	69,947,309	8,994	5	56,133,900	(18,200,400)	13,872	64%	62%
Stanislaus	7,631	67,600,147	8,859	6	54,799,200	(17,159,500)	13,791	61%	54%
San Marcos	9,281	81,836,552	8,818	7	83,190,800	(18,007,800)	15,841	47%	47%
Sonoma	8,244	68,002,883	8,249	8	54,490,400	(10,653,100)	13,566	35%	34%
Los Angeles	18,005	144,261,339	8,012	9	154,068,900	(48,259,300)	13,889	66%	67%
Dominguez Hills	10,825	86,464,352	7,987	10	85,568,000	(30,931,500)	13,035	60%	72%
San Luis Obispo	17,020	132,894,468	7,808	11	186,418,000	(14,139,500)	17,930	18%	18%
Fresno	19,265	149,531,532	7,762	12	137,017,500	(40,415,200)	12,776	60%	53%
East Bay	12,332	94,305,361	7,647	13	107,519,800	(24,137,800)	14,409	36%	41%
Chico	15,250	115,826,232	7,595	14	105,896,000	(23,992,000)	12,966	44%	35%
Pomona	18,714	141,255,342	7,548	15	148,118,400	(33,444,200)	13,676	46%	46%
San Bernardino	15,400	111,594,408	7,246	16	127,164,800	(35,896,900)	13,173	63%	67%
Northridge	27,139	195,574,096	7,206	17	239,319,400	(58,850,800)	13,856	55%	51%
San Diego	27,404	190,147,596	6,939	18	234,803,000	(43,657,800)	13,914	33%	34%
San Jose	22,747	157,204,282	6,911	19	222,892,700	(41,081,400)	14,904	41%	29%
San Francisco	24,099	166,298,859	6,901	20	198,953,100	(47,906,200)	13,168	46%	37%
Long Beach	28,963	197,659,136	6,825	21	249,276,300	(56,389,400)	13,484	52%	45%
Sacramento	23,077	156,939,837	6,801	22	172,438,900	(46,783,700)	12,246	52%	36%
Fullerton	28,937	183,192,661	6,331	23	238,357,200	(53,717,600)	12,711	49%	43%
<b>CSU Campus Total</b>	<b>362,756</b>	<b>\$ 2,770,200,771</b>	<b>\$ 7,637</b>		<b>\$ 3,002,328,200</b>	<b>\$ (700,948,800)</b>	<b>17,845</b>		

# CPP's Standing in CSU Funding & FTES 2018/19

Understanding the Budget

**FY 2018/19**

Campus	Budgeted Res FTES	General Fund Allocation	General Fund Allocation Per FTE Funding	Rank	Campus Fees	SUG	Net General Fund and Campus Fees Per FTE Funding	Pell Grant % <sup>1</sup>	URM % <sup>1</sup>
Maritime Academy	1,418	34,826,276	\$ 24,560	1	\$ 11,747,300	\$ 1,944,000	\$ 34,215		
Channel Islands	5,789	83,022,710	14,341	2	39,141,200	9,578,800	22,757		
Monterey Bay	5,836	80,161,383	13,736	3	39,837,000	10,732,100	22,401		
Humboldt	7,603	85,517,210	11,248	4	57,396,500	13,706,000	20,600		
Bakersfield	7,777	77,599,709	9,978	5	58,956,900	17,948,800	19,867		
San Marcos	9,281	90,246,752	9,724	6	85,952,400	17,107,000	20,828		
Stanislaus	7,631	74,133,047	9,715	7	56,430,100	16,912,400	19,326		
Los Angeles	18,005	166,135,539	9,227	8	152,316,000	55,616,500	20,776		
Sonoma	8,244	74,350,783	9,019	9	55,293,000	10,120,000	16,953		
Dominguez Hills	10,825	94,336,852	8,715	10	87,331,400	29,587,000	19,515		
San Luis Obispo	17,020	146,283,968	8,595	11	200,861,000	13,433,000	21,186		
Fresno	19,265	164,229,432	8,525	12	142,798,500	41,345,100	18,083		
Pomona <sup>2</sup>	18,714	156,865,142	8,382	13	151,302,600	34,054,000	18,287		
East Bay	12,332	103,073,561	8,358	14	107,263,600	22,931,000	18,916		
Chico	15,250	126,690,932	8,308	15	104,825,700	24,118,700	16,763		
San Bernardino	15,400	123,615,708	8,027	16	126,139,500	36,638,200	18,597		
Northridge	27,139	217,327,496	8,008	17	238,332,200	61,056,200	19,040		
Long Beach	28,963	218,734,336	7,552	18	250,090,100	57,615,600	18,176		
San Jose	22,747	171,724,882	7,549	19	231,707,300	39,027,000	19,451		
San Diego	27,404	206,788,796	7,546	20	244,394,900	41,475,000	17,978		
San Francisco	24,099	180,496,659	7,490	21	204,856,200	45,511,000	17,879		
Sacramento	23,077	171,045,037	7,412	22	178,016,000	45,562,900	17,100		
Fullerton	28,937	203,247,561	7,024	23	242,835,000	54,928,500	17,314		
<b>CSU Campus Total</b>	<b>362,756</b>	<b>\$ 3,050,453,771</b>	<b>\$ 8,409</b>		<b>\$ 3,067,824,400</b>	<b>\$ 700,948,800</b>	<b>14,934</b>		

1 - 2018/19 PELL and URM data not available

2 - FY 2018/19 - Cal Poly Pomona converted to semesters

## Funding Implications for FTES: Full-Time Equivalent Student

Enrollment Target reflects FTES (Full-Time Equivalent Student) NOT Headcount

### Definition of FTES:

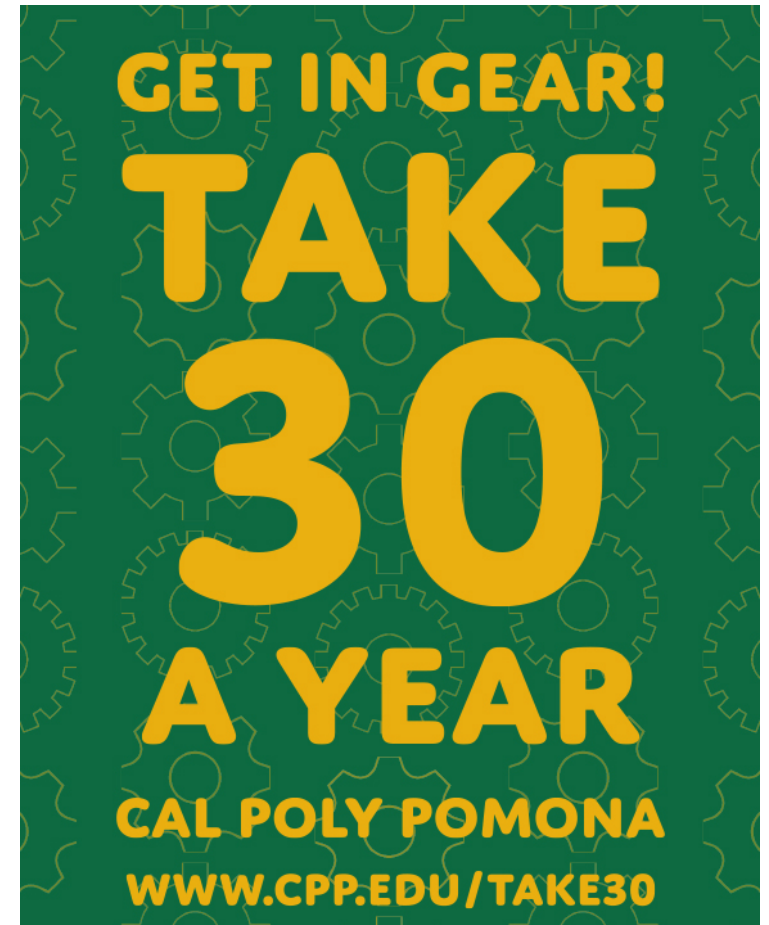
Total # of credit units taken by total number of students  
divided by 30 semester units (per year)

### Two Examples of how to reach Target of 1000 FTES:

1000 students taking 30 units (**Full-time**) for year =  $30,000/30 = 1000$  FTES

2000 students taking 15 units (**Part-Time**) for year =  $30,000/30 = 1000$  FTES

*Each of these scenarios have different implications for our campus*



## 2018/19 CSU Enrollment Target Setting and Funding Implications

### Cal Poly Pomona Enrollment Facts 2018-2019

Budgeted Resident Target = 18,714 FTES  
CSU Allocation = \$156,865,142  
CSU Allocation per FTES = \$8,382 (differs by campus)  
Resident Tuition = \$5,742  
Non-Resident Tuition = \$11,880

*Difference between resident and non-resident tuition is \$6,138 which stays at the campus; for FY17-18 that amount is \$11,173,100 (940 FTE)*

### Resource Implications for Above Target Enrollment

- Quarter to Semester Target Exemption (time-limited)
- CSU System 2018-19 Resident Target for Pomona = 18,714 FTES
- CPP 2018-19 Exemption Target = 22,020 FTES

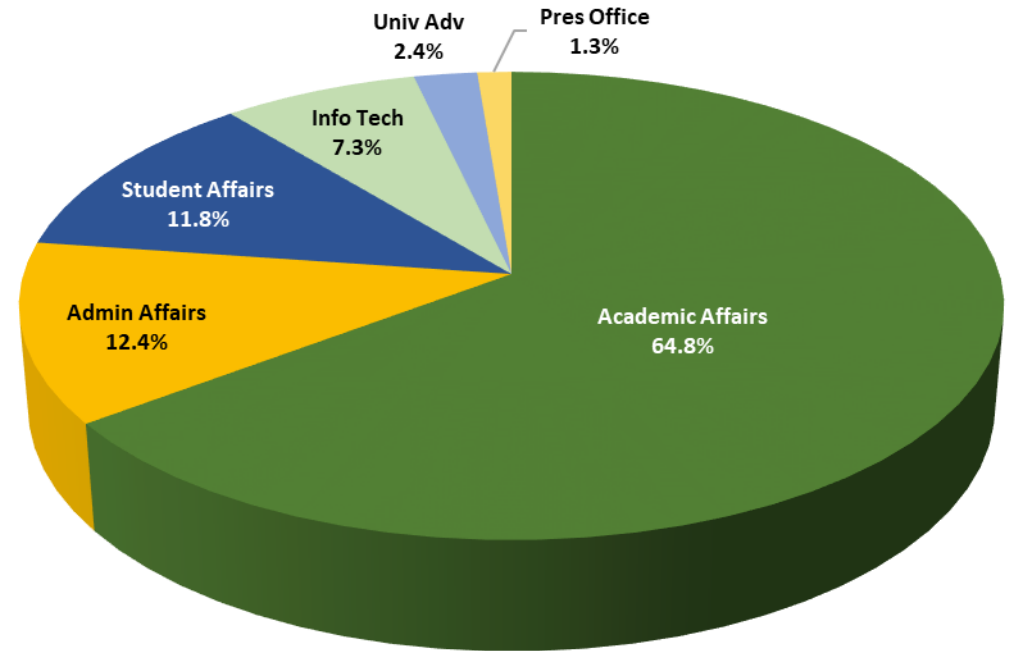
*Additional Revenue for Above Target Enrollment \$20,635,983 to be applied toward personnel, labs, facilities*

## 2018/19 CPP Sources of Funds and Division Budget Percent

<u>Sources of Funds</u>	<u>2018/19 Base</u>
State Appropriation	\$ 156,865,142
Tuition Fee	143,309,400
Non-Resident Tuition	11,997,600
Other Student Fees	21,477,450
<b>Total</b>	<b>\$ 333,649,592</b>

<u>Uses of Funds</u>	
Divisions	\$ 266,090,180
Student Aid	34,966,409
Other Operating Exp	32,593,003
<b>Total Uses</b>	<b>\$ 333,649,592</b>

2018/19 Total Division Budget, Including Salaries & Benefits



■ Academic Affairs
 ■ Admin Affairs
 ■ Student Affairs
 ■ Info Tech
 ■ Univ Adv
 ■ Pres Office

**Mandatory Increases** - *Items that must be funded before all other requests are considered. These include contributions to CPP's Personnel Costs and Financial Aid:*

Costs	Year-Over-Year Incremental Increase
Retirement	\$ 1,858,000
Health Benefits	604,000
State University Grants (SUG)	609,800
New Space	1,578,000
<b>Total</b>	<b>\$ 4,649,800</b>

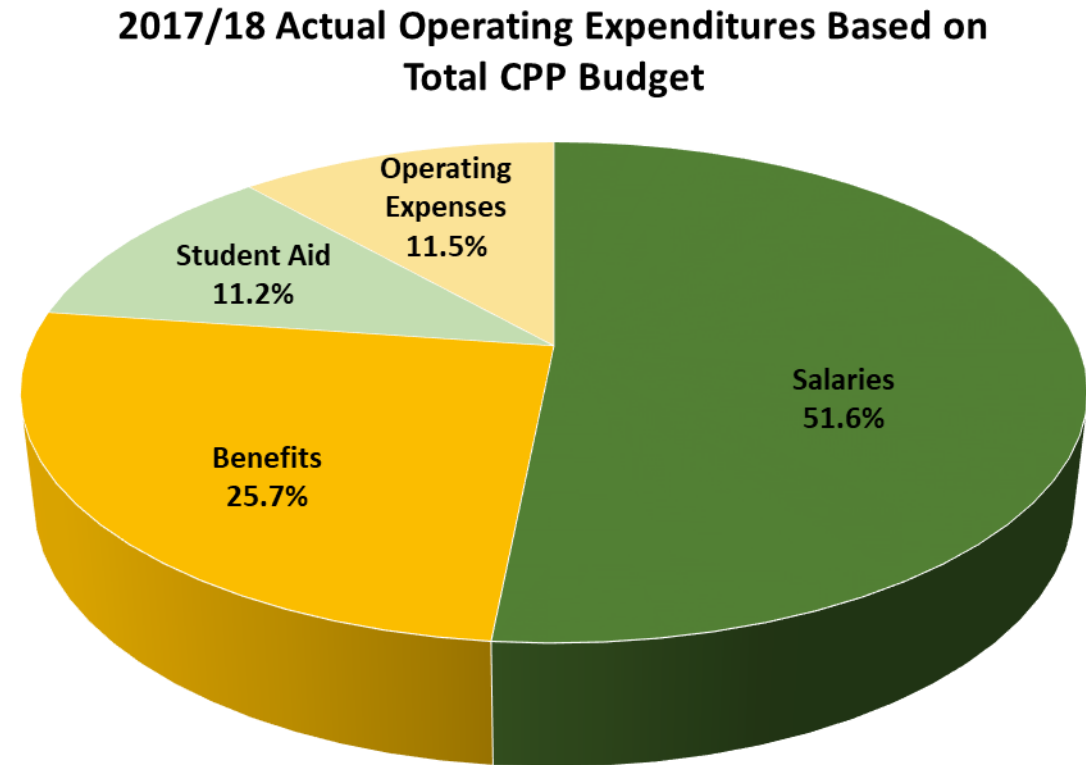
**State University Grant** (SUG) is a grant program initially funded by the state for resident students. However, the CSU largely funds this program from a portion of Tuition Fee increases. CPP each year budgets \$34M for the SUG program.

**CPP Benefits Expense & Budget**

Benefit	2018/19 Budget
OASDI	\$ 9,158,822
Dental	2,475,621
Medical	29,486,439
Retirement	43,367,817
Life	141,431
Medicare	2,420,648
Vision	200,516
LTD	76,106
Flex Cash	286,865
<b>Grand Total</b>	<b>\$ 87,614,265</b>

## 2017/18 Percent of Expenditures Based on Total CPP Budget

- This chart illustrates the university's expenses for 2017/18
- 77.3 percent of the university's expenses were tied to personnel costs (salaries and benefits)





## Distribution of Employees at CPP

# Cal Poly Pomona

Spring 2018 Employee Profile (Faculty, Staff, MPPs) by Headcount and FTE  
Data as of March 2018

	Headcount	%	FTE
Faculty	1,261.00	52%	980.00
Staff	999.00	41%	931.00
MPP	164.00	7%	164.00
<b>Total Cal Poly Pomona Employee Counts:</b>	<b>2,424.00</b>	<b>100%</b>	<b>2,075.00</b>

## 2018/19 One-Time Allocations

Item Funded	CPP Appropriation
Enrollment Funding*	(Year 1) \$ 1,442,000
Deferred Maintenance	2,913,000
Graduation Initiative (Course Redesign)	240,000
Research, Scholarship & Creative Activity	123,000
<b>Total One-Time Base Increases</b>	<b>\$ 4,718,000</b>

\*Enrollment Funding: This represents the first of four years of One-Time enrollment funding. CSU was appropriated \$120 million and allocated \$21.9 million systemwide.

## GI 2025 Student Success Funds Received from the CSU<sup>1</sup>

Fiscal Year	Base	One-Time	Total
2015-16	\$858,000	\$368,853	\$1,226,853
2016-17	\$210,000	\$2,195,294	\$2,405,294
2017-18	\$3,722,000		\$3,722,000
2018-19	\$3,319,000 <sup>2</sup>	\$150,000	\$3,469,000

<sup>1</sup> Student success funds provided to Cal Poly Pomona from the CSU. Funds were Student Success and Completion Initiative (SSCI) funds, GI 2025 funds, and other designated funds.

<sup>2</sup> In 2018-19, \$3,319,000 of GI 2025 funds were allocated to Cal Poly Pomona, of which \$967,000 was for the purpose of increasing tenure density.

## Funding for New Tenure-Track Faculty

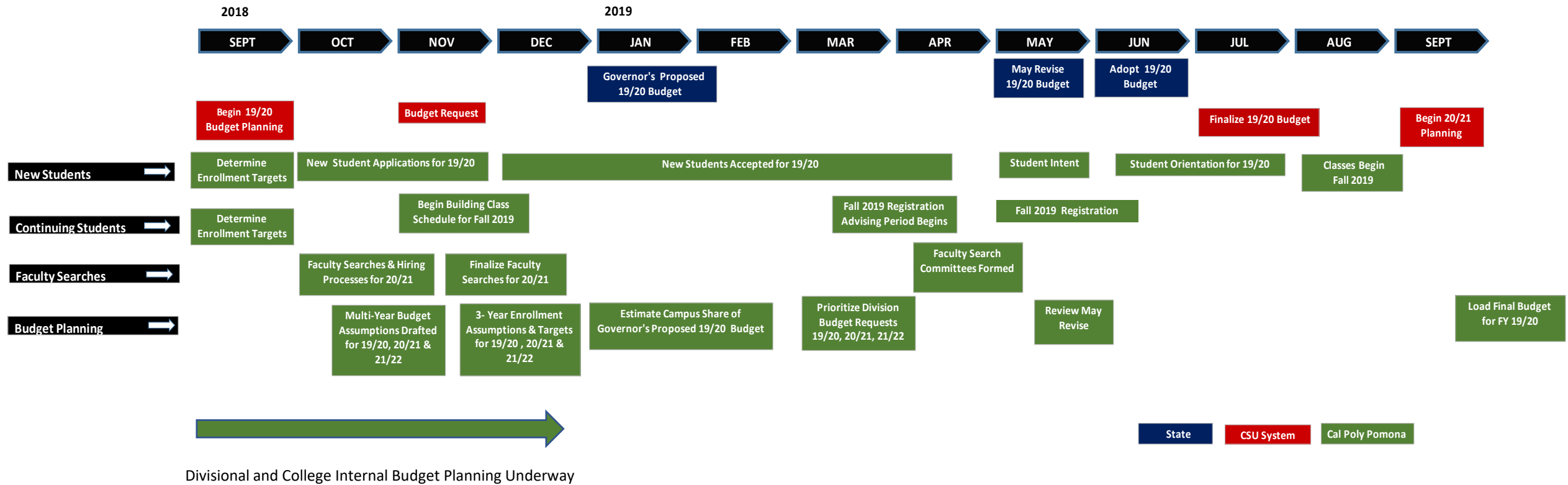
Academic Year	Number of Tenure-Track Faculty Searches <sup>1</sup>	Number of Tenure-Track Faculty Hires <sup>2</sup>	Ongoing Commitments		One-Time Commitments				Total Commitment
			Annual Salary	Benefits (~50%)	Assigned Time Year 1	Assigned Time Year 2	Startup	Relocation	
<b>2015-16</b>	46	43	\$3,198,916	\$1,599,458	\$632,616	\$676,992	\$955,096	\$105,500	\$7,168,578
<b>2016-17</b>	58	52	\$3,871,080	\$1,935,540	\$818,688	\$847,392	\$951,578	\$155,600	\$8,579, 878
<b>2017-18</b>	28	24	\$2,025,204	\$1,012,602	\$391,104	\$303,552	\$438,100	\$61,000	\$4,231,562
<b>2018-19<sup>3</sup></b>	43	34	\$2,865,252	\$1,432,626	\$430,032	\$440,844	\$808,776	\$143,750	\$6,121,280

<sup>1</sup> Number of tenure-track faculty searches conducted in prior year.

<sup>2</sup> Number of new tenure-track faculty hired in indicated academic year.

<sup>3</sup> \$967,000 in 18/19 from GI 2025 Funds applied to new tenure-track faculty hiring  
In academic year 2018-19, 51 tenure-track faculty searches are currently under way.

## Timeline of State Budget, CSU Budget Request and CPP Planning Activities



## CPP Budget – Multi-Year Planning

Divisions undertake an internal process of Requesting, Prioritizing, and Deciding Allocations with Current and New Divisional-Designated Funding; Encouraged to develop Multi-Year Needs and Priorities

Tenure Track Hires Requested; President Approves Hiring

Divisions submit Prioritized List of Requests for New Funding including:

- 1) whether Single or Multi-Year;
- 2) whether Permanent Base or One-Time Funding;
- 3) whether for Strategic Goal or Ongoing Operational Need;
- 4) Other Considerations or Mandates

President makes final decisions on the allocation of new resources

# Discussion