TAC PERSONAL PREFERENCE SURVEY

SCORING

Instructions:

1. Record the values which you assigned to the questions on the TALLY SHEET. on page 5.

2. Note that the question numbers are printed randomly, not sequentially on the TALLY SHEET.

3. Total columns "A" through "H" in the TALLY SHEET.

4. Please do not write on any of the pages EXCEPT the TALLY SHEET on page 5.

5. Pages 6 and 7 will be completed in class.
Instructions: Respond to the items below as candidly as you can. There are no “right” or “wrong” answers. Be sure to give some spread to your values. Too many of one value will diminish the validity of the questionnaire. Please answer all questions on the TALLY SHEET on page 5.

Assign Values as follows:  
+2 = Agree  - 1 = Somewhat Disagree
+1 = Somewhat Agree  - 2 = Disagree
0 = Neutral

1. I think that I am generally analytical in the way that I make decisions.
2. I enjoy the administrative details of my work.
3. My interpersonal skill is one of my strongest attributes.
4. I believe that others who know me well consider me to be very creative.
5. I nearly always prefer to have a plan for doing things.
6. I like to systematically test and/or prove concepts.
7. I enjoy synthesizing very diverse ideas and find the discovery of relationships and common elements exciting.
8. Most of the people I interact with consider me a warm and friendly person.
9. I am well organized in my work.
10. Logic is a very important part of my day-to-day decision making.
11. I feel comfortable talking to others about how they are feeling about their jobs.
12. I have a strong interest in art and the “arts.”
13. I enjoy working with numbers.
14. Other people usually consider me to be fairly empathetic of their situation.
15. When making decisions, I rely heavily on my past experiences.
16. I think that people who work with me consider me to be very rational.
17. I believe that I have a holistic (big picture) view of things.
18. Generally I am very controlled in my thought processes.
19. Music plays an important part in my life.
20. I believe that others consider me to be very innovative in my work.
21. I enjoy dealing with quantitative matters as a part of my work.
22. I prefer a stable, well defined work environment.
23. Generally I have a good feeling for where other people are coming from.
24. I prefer to use drawings and diagrams to explain myself or to give directions as to how to get somewhere.
25. Solving technical problems is one of my strong suits.
26. I often use symbols and metaphors to explain things to other people.
27. I think of myself as a very good communicator.
28. Hierarchical or structured organizations are O.K. with me.
29. I am very good at financial planning and analysis.
30. People who work with me consider me to be steady and reliable.
31. I feel that I am people oriented and prefer that to being task oriented.
32. Intuition is an important component in my decision making.
33. I consider myself to be a very scientific person.
34. I like to talk and interact with most of the people I work with.
35. Uncertainty and ambiguity tend to really bug me.
36. Frequently I work on several things at the same time as opposed to one thing at a time.
37. I believe that our company policies and procedures should be enforced strictly.
38. People who know me well would say that I take a logical approach in solving problems.
39. I prefer group interaction to working alone.
40. I do not mind “breaking the rules” in going about my work.
41. I prefer to structure my work.

42. The down to earth “nitty gritty” matters mean more to me than someone’s theory about how the world works.

43. When learning something I tend to look more for main ideas than specific facts.

44. Others consider me a “doer” as opposed to a “thinker”.

45. I usually solve problems intuitively rather than working on them logically and systematically.

46. I enjoy learning new things and spend time on a regular basis doing this.

47. When attending a meeting or seminar I prefer “visual” presentations to verbal presentations.

48. I am usually receptive to change.

49. I am usually more task than people oriented.

50. I tend to generate a lot of new ideas on a regular basis.

51. By comparison to many, my office/work area is well organized and neat.

52. I tend to spend more time dealing with concrete, realistic matters than I do with idealistic, abstract thoughts.

53. I prefer to work in an ad-hoc, spontaneous way rather than to follow a structured routine.

54. My personal relationships are more likely to be intellectual in nature than purely social.

55. My greatest enjoyment comes from working on technically oriented things as opposed to being involved in “people problems”.

56. I value dependability and steadiness in myself and in others.

57. Others think I am somewhat “spacy” and remote at times.

58. Quite often I enjoy time alone just thinking about solutions to problems.

59. I generally plan my vacations carefully, detailing routes, making reservations and planning activities.

60. It is usually better to have things explained to you rather than to have to “figure them out” yourself.

61. I am never late for appointments.
62. I enjoy telling stories and jokes to illustrate various points.

63. I am uncomfortable when my home is in disarray.

64. When reading or studying, I often listen to music.

65. My tools and/or kitchen utensils are always kept very orderly at home.

66. "Experience" in contrast to "intelligence" plays a very important role in solving today's complex problems.

67. I find that I have a strong interest in various philosophical matters.

68. Psychology and the way in which people interact are as interesting to me as the "hard sciences".

69. When it comes to financial and/or emotional risks I could be considered fairly conservative.

70. I feel that I am a fairly good dancer and have a good sense of rhythm.
TAC PERSONAL PREFERENCE SURVEY

TALLY SHEET

After you have answered all the questions on this Tally Sheet (be sure to include the numerical value and the plus or minus sign), then total the columns for A, B, C, D, etc. Bring this completed sheet and the questions to the next class.

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TAC PERSONAL PREFERENCE SURVEY

\[ A(\quad) + E(\quad) + G(\quad) = \quad \quad \text{AL} \]
\[ B(\quad) + E(\quad) + F(\quad) = \quad \quad \text{CL} \]
\[ C(\quad) + F(\quad) + H(\quad) = \quad \quad \text{CR} \]
\[ D(\quad) + G(\quad) + H(\quad) = \quad \quad \text{AR} \]

Plot your AL, CL, CR and AR values on the appropriate diagonals of the graph (counter-clockwise) on the next page. For the purposes of interpretation, consider a score of:

+15 or greater—strong preference.
+5 to +14—moderate preference.
+4 to -4—little or no preference.
-5 to -14—moderate dislike.
-15 or less—strong dislike.
THINKING AND CREATIVITY PERSONAL PREFERENCE SURVEY

Abstract (thinking)

Left (verbal, analytical)

Concrete (doing)

Right (Visual, intuitive)